GOVERNMENT OF INDIA MINISTRY OF RAILWAYS (RAILWAY BOARD) NEW DELHI

Amendment Notice No.4

No.2008/LMB/22/25/RFQ/NDLS

Sub: Request for Qualification for selection of Bidders for Redevelopment of New Delhi Railway Station –(*Railway Board's* Global RFQ Notice No: even dated 27.10.2008

Ref: RFQ document dated 04.11.2008 and Amendment No.3 dated 16.01.2009

Subsequent to the Pre-Application conference held on 20.11.2008 and PPPAC approval granted on January 19, 2009, certain Clauses of the RFQ has been amended as per the attached list along with matching and editorial changes elsewhere in the RFQ document. The Amended RFQ document dated 22.01.2009 incorporating all such changes has also been uploaded on the Official Website of MOR. This also includes Amendment no.3 dated 16.01.2009

All interested parties are advised to refer the Amended RFQ document dated 22.01.2009 for preparation of their Applications and all future correspondences. They are also advised to remain in regular touch with the Official Website www.indianrailways.gov.in and see the Land and Amenities Directorate's tender web page for any future amendments or other notices till February 7, 2009.

Sd/(P. K. Aggarwal)
Executive Director-II/Land & Amenities

Dated: 22.01.2009

GOVERNMENT OF INDIA MINISTRY OF RAILWAYS (RAILWAY BOARD) NEW DELHI

No.2008/LMB/22/25/RFQ/NDLS

Reg: Redevelopment of New Delhi Railway Station – RFQ Notice No. 2008/LMB/22/25/RFQ/NDLS Dated 27.10.2008

Amendment-4 to the RFQ document dated 04.1.2008

Dated: 22.01.2009

| SN | Clause No. | Existing Provision | | Amended Provision to be r | ead as |
|----|---------------|--|---|--|---|
| 1 | 1.1.1 | "The indicative process of the Project is (Rupees twelve thousa includes mandatory can the real estate decommercial purposes during construction" | s Rs. 12,000 cr. and crore), which pital expenditure, evelopment for s and interest | "The indicative present description of the Project is <u>Rs. 9,000 cr. (Ractore)</u> , which includes expenditure, the real estate commercial purposes and construction" | mandatory capital te development for |
| 2 | 1.2.1 | Contents regarding Tedeleted | echnical Proposal | Contents regarding Technica a new Clause 2.2.1 (f) | al Proposal placed at |
| 3 | 1.2.2 | Contents regarding deleted | Earnest Money | Contents regarding Earnest new Clause 2.2.1 (g) | Money placed at a |
| 4 | 1.4 | Last date for receiving queries Pre-Application Conference Authority response to queries latest by Uploading of RTP document Application Due | November 30 November 20, 2008 November 24, 2008 December 5, 2008 December 10, | 2. Last date for receiving queries 3. Pre-Application Conference 4. Authority response to queries latest by 5. Uploading of <i>Draft</i> RTP document 6. Application Due Date or | January 30, 2009 N.A. February 6, 2009 February 10, 2009 |

| | | Date or "ADD" | 2008 | "ADD" | <u>February 12, 2009</u> |
|---|------------------|--|--|---|--|
| | | 7. Announcement of short-list | December 29, 2008 | 7. Announcement of short-list | <u>March 17, 2009</u> |
| | | 8. Technical Proposal Due Date | January 23,2009 | 8. Technical Proposal Due Date | <u>April 28, 2009</u> |
| | | 9. Issue of Normalized Technical Proposal | February 25,2009 | 9. Issue of Normalized Technical Parameter | June 15, 2009 |
| | | Bid Stage | | Bid Stage | |
| | | 1. Sale of Bid Documents | February 2, | 1. Sale of Bid Documents | <u>May 4, 2009</u> |
| | | 2. Last date for receiving queries | 2009 | 2. Last date for receiving queries | <u>May 18, 2009</u> |
| | | 3. Pre-Bid meeting-1 | February 17,2009 | 3. Pre-Bid meeting-14. Authority response to | <u>May 25, 2009</u> |
| | | 4. Authority response to queries latest by | February 20,2009 | queries latest by 5. Bid Due Date | <u>June 01, 2009</u> |
| | | 5. Bid Due Date | 20,2009 | 3. Blu Bue Bute | <u>June 30, 2009</u> |
| | | | February 26,2009 | | |
| | | | March 3, 2009 | | |
| 5 | 2.2.1 (c) (i) | "the Applicant or its other Applicant or it common controlling other ownership interest this disqualification sleases where the di | s Member have shareholders or st; provided that hall not apply in | _ | r or Associate have eholders or other vided that this pply in cases where |

| | | shareholding of an Applicant or its Member (or any shareholder thereof having a shareholding of more than ten percent of the paid up and subscribed share capital of such Applicant or its Member, as the case may be) in the other Applicant or its Member is less than ten per cent of the paid up and subscribed share capital thereof;" | Applicant, its Member or Associate (or any shareholder thereof having a shareholding of more than five percent of the paid up and subscribed share capital of such Applicant, its Member or Associate, as the case may be) in the other Applicant, its Member or Associate is less than five per cent of the paid up and subscribed share capital thereof;" |
|---|-----------|--|---|
| 6 | 2.2.1 (d) | An Applicant shall be liable for disqualification if any legal, financial or technical adviser of the Authority in relation to the Project is engaged by the Applicant in any manner for matters related to or incidental to the Project within one month of the financial close. | An Applicant shall be liable for disqualification if any legal, financial or technical adviser of the Authority in relation to the Project is engaged by the Applicant in any manner for matters related to or incidental to the Project. |
| 7 | 2.2.1 (f) | | New Clause Added "Request for Technical Proposal After the evaluation of Applications, the Authority would announce a list of short-listed Applicants. At the same time, the Authority would notify the other Applicants that they have not been short-listed. Those Applicants that are short-listed by the Authority shall be invited through Request for Technical Proposal (the "RTP") to submit their technical proposals (the "Technical Proposals") for Railway Yard and Relocation related works, which will be handed over back to the Authority on completion of construction as well as for specified components of Railway Station, Project Facilities and Real Estate in response to the RTP to be issued by the Authority. Further, modification/ suggestions to the Master Plan of the Station, if considered necessary by the Applicants, may also be |

| | | submitted along with Technical Proposals. Technical Proposals will be evaluated for compliance to outline design, construction and performance requirements. The Authority shall inform the short-listed Applicants, whose Technical Proposals do not comply aforesaid requirements, and such Applicants shall have to rectify their Technical Proposals to the extent these are non-compliant with the Authority's requirements, failing which the Authority would disqualify them and their Earnest Money shall be forfeited. On completion of the evaluation process of the Technical Proposals, the Authority will issue normalized technical parameters on which Bids will be invited and will confirm the list of pre-qualified Applicants (the "Bidders") who will be eligible for participation in the Bid. Each Bidder shall be required to submit its Bid along with the Bid Security pursuant to the Bidding Documents issued by the Authority, failing which its Earnest Money shall be forfeited. The Authority will not entertain any query or clarification from Applicants who fail to |
|---|-----------|--|
| | | query or clarification from Applicants who fail to qualify at any of the aforesaid stages." |
| 8 | 2.2.1 (g) | New Clause Added "Applicants would be required to submit this RFQ along with an earnest money (the "Earnest Money") of Rs. 25,00,000 (Rupees twenty five lakh only) in the form of demand draft drawn on any Scheduled Bank in India in favour of FA & CAO, Northern Railway and payable at Delhi or Bank Guarantee in the format at Appendix V from any Scheduled Bank having a minimum net worth of Rupees one thousand crore. Only those |

| | | short listed Applicants whose Technical Proposal meet the requirements of the Authority shall be pre-qualified for submission of Bids for the Project. Earnest Money of Applicants, who are not short listed on the basis of their Applications in terms of this RFQ, will be returned by the Authority within a month of announcement of such short listing. The Earnest Money of the Applicants who pre qualify for submission of Bids shall be adjusted against the Bid Security. The Earnest Money shall be forfeited by the Authority if a: (i) short-listed Applicant invited by the Authority through RTP doesn't submit |
|----|-----------|--|
| | | its Technical Proposal; or (ii) short-listed Applicant based on its Technical Proposal fails to pre qualify; or (iii) pre-qualified Applicant fails to submit its Bid; or |
| | | (iv) the Bid of a pre-qualified Applicant is rejected for want of the required Bid Security." |
| 9 | 2.2.1 (h) | New Clause added "Applicants have to submit the Joint Bidding |
| | | Agreement as per Format at Appendix IV which shall inter alia convey the existence or constitution of a Consortium and should be a legally binding document." |
| 10 | 2.2.1 (i) | New Clause added |
| | | "The Authority shall examine the Applications in the sequence specified hereunder. The Authority shall first examine the Applications for responsiveness in terms of Clause 2.19. Only the Applications found to be responsive will be |

| | examined further for completeness and adequacy of all legal documents submitted as part of the Application. Only the Applications that pass this stage of examination will be examined further for Threshold Technical Capability and Financial Capacity. Thereafter other eligibility requirements such as Conflict of Interest etc shall be checked for compliance. Applications not qualifying at any of the stages specified hereabove shall be rejected at that stage itself. The Authority will subsequently evaluate the remaining Applications in accordance with the provisions set out in Section 3." |
|--------------|---|
| 11 2.2.1 (j) | "For purposes of computation of the Technical Capacity in terms of Clause 2.2.2 and Experience Score in terms of Clause 3.2, following additional conditions shall apply: (i) payments made as owner or payments received as contractor/sub-contractor shall only be considered in case of construction of Eligible Project(s) under Category 3 and/or Category 4 specified in Clause 3.2; (ii) payments made as project company/owner for development shall only be considered in case of Eligible Project(s) in Category 1 and/or Category 2 specified in Clause 3.2; (iii) collection and appropriation of revenues from Eligible Project(s) in Category 1 and/or Category 2 specified in Clause 3.2.1 shall be considered provided development of such Project was completed within the 15 (fifteen) financial years preceding the Application Due Date; (iv) the gross payments actually made or received as aforesaid shall qualify only after getting weighted by the percentage shares held by the entity claiming experience in such project |

| | | company/entity or the consortium/ joint venture, as the case may be; |
|----|-----------|--|
| | | (v) for the purposes of compliance of the Threshold Technical Capability, the sum total of the gross payments/receipts shall be reckoned without application of factors specified in Clause 3.2.6; |
| | | (vi) projects that do not create new fixed assets or have construction periods more than 15 (fifteen) years or do not have a defined scope of work in terms of duration, cost and assets to be created shall not be considered as Eligible Project; |
| | | (vii) clubbing together of different smaller works or a small work with an old project to meet with the minimum requirement of capital cost shall not be allowed; |
| | | (viii) operation, maintenance, routine/special repairs, or procurement/purchase without creation of new fixed assets, shall not be considered as Eligible Project; |
| | | (ix) for the purposes of classification under passenger terminal, railway sector or core sector no peripheral or miscellaneous work shall be considered; and |
| | | (x) for the purposes of getting considered as Eligible Project, a project should have been completed/commissioned and/or being implemented successfully without the contract/concession having witnessed a premature termination or a court case arising out of contractual dispute. |
| 12 | 2.2.1 (k) | New Clause Added "For a project to qualify as an Eligible Project under Categories 1&2 in terms of Clause 3.2.3 following additional conditions shall apply: |

| | | (i) the project should have been undertaken on any Public Private Partnership basis; |
|----|-----------|---|
| | | (ii) the project must be in pursuance of a concession/contract from a public authority awarded not earlier than 15 (fifteen) years preceding the ADD; |
| | | (iii) the revenues from non-discriminatory access of an existing infrastructure transferred to a project company pursuant to a contract/concession shall not be considered; |
| | | (iv) the project should have gone past the financial close; |
| | | (v) the entity claiming experience in respect of collection and appropriation of revenue must have held 26% of the equity of the project company for at least one year prior to commissioning date of the Eligible Project; and |
| | | (vi) for avoidance of doubt, revenue from airport passenger/user fee, railway platform ticket, access charges paid by rail operators, fees paid by airlines shall be considered as revenue for above purposes. |
| 13 | 2.2.1 (l) | New Clause Added |
| | | "For a project to qualify as an Eligible Project under Categories 3&4 in terms of Clause 3.2.4 following additional conditions shall apply: |
| | | (i) payment received as a contractor/sub- contractor for construction in respect of Eligible Projects under Category 1&2 shall be considered under Category 3&4; |
| | | (ii) if the experience is being claimed as owner, the capital cost of the Eligible Project (excluding cost of land) should not be less than Rs. 450 (Rupees four hundred fifty) crore; |
| | | (iii) if the experience is being claimed as a contractor/sub-contractor, the cost of such |

| | 1 | | |
|----|-----------|---|--|
| | | | contract/sub-contract should not be less than Rs. 450 (Rupees four hundred fifty) crore; |
| | | | (iv) the entity claiming experience should have held, in the company/entity owning the Eligible Project or the consortium/ joint venture executing the Eligible Project under a contract from the project owner, a minimum of 26% shares during the period for which Eligible Experience is being claimed; and |
| | | | (v) payments made by a contractor to a sub- contractor shall not qualify as payments for the Eligible Project. |
| 14 | 2.2.2 (A) | "Technical Capacity: For | Some provisions from the Clause has been |
| 17 | 2.2.2 (A) | demonstrating technical capacity and | shifted to Clause 2.2.1 (j) and remaining are as |
| | | experience (the "Technical | follows: |
| | | Capacity"), the Applicant shall, over | |
| | | the past 15 (fifteen) financial years | "Technical Capacity: For demonstrating |
| | | preceding the Application Due Date, | technical capacity and experience (the |
| | | have: | "Technical Capacity"), the Applicant shall, over |
| | | | the past <u>5 (five)</u> financial years preceding the |
| | | (i) in case of Eligible Project(s) in | Application Due Date, have: |
| | | Category 3 and/or Category 4 | (i) paid for, or received payments—for |
| | | specified in Clause 3.2, paid as | construction of Eligible Project(s); and/or |
| | | owner, or received payments—as | (ii) paid for development of Eligible Project(s) |
| | | contractor for construction; and/or | in Category 1 and/or Category 2 specified in |
| | | (ii) in case of Eligible Project(s) in | Clause 3.2.1; and/or |
| | | Category 1 and/or Category 2 | (iii)collected and appropriated revenues from |
| | | specified in Clause 3.2, paid as | Eligible Project(s) in Category 1 and/or |
| | | project company/owner for | Category 2 specified in Clause 3.2.1, |
| | | development with or without | |
| | | collection and appropriation of revenues thereof, | |
| | | ievenues mereor, | such that the sum total of the above <i>is more than</i> |
| | | | Rs. 4,500 (Rupees four thousand five hundred) |
| | | such that the sum total of the above | crore (the "Threshold Technical Capability"). |
| | | payments/ receipts/ revenues during the | Provided that at least one fourth of the Threshold |
| | | past 5 (five) financial years preceding | Technical Capability shall be from the Eligible |

| | | the Application Due Date without application of factors specified in Clause 3.2.6 is not less than Rs. 4,000 (Rupees four thousand) crore (the "Threshold Technical Capability"). Provided that at least one fourth of the Threshold Technical Capability shall be from the Eligible Projects in Category 1 and/ or Category 3 specified in Clause 3.2.1." | Projects in Category 1 and/ or Category 3 specified in Clause 3.2.1." |
|----|------------------|---|---|
| 15 | 2.2.2 (B) | "Financial Capacity: The Applicant shall have a minimum Net Worth (the "Financial Capacity") of Rs. 1,000 (Rupees one thousand) crore as at the close of the preceding financial year. In case of a Consortium, the combined technical capability and net worth of those Members, who have an equity share of at least 26% each in such Consortium, should satisfy the above conditions of eligibility." | "Financial Capacity: The Applicant shall have a minimum Net Worth (the "Financial Capacity") of <i>Rs. 1,350 (Rupees one thousand three hundred fifty)</i> crore as at the close of the preceding financial year. In case of a Consortium, the combined technical capability and net worth of those Members, who have an equity share of at least 26% each in such Consortium, should satisfy the above conditions of eligibility." |
| 16 | 2.2.6 (f) | Contents regarding format for Joint Bidding Agreement deleted | Contents regarding format for Joint Bidding Agreement shifted to new Clause 2.2.1 (h) |
| 17 | 2.2.6 (f) (i) | Deleted. | Sub Clauses (ii) to (v) renumbered as (i) to (iv) |
| 18 | 2.2.9 | " As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly of more than 50% (fifty percent) or indirectly of more than 26% (twenty six per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person, whether by | "As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly of more than 50% (fifty percent) or indirectly through various layers with ownership at each layer consecutively more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person, |

| 10 | 2210 | operation of law or by contract (for avoidance of doubt the indirect shareholding shall be reckoned by multiplying the percentage shareholding in each successive layer)." | whether by operation of law or by contract." |
|----|----------------|---|---|
| 19 | 2.2.10 (iv) | in case the Applicant is a Consortium, each member of the Consortium should satisfy the <u>pre-qualification</u> requirements to the extent specified herein. | in case the Applicant is a Consortium, each member of the Consortium should satisfy the <i>RFO requirements</i> to the extent specified herein. |
| 20 | 2.12.3 | "The Application and its copies shall be typed or written in indelible ink and signed by the authorised signatory of the Applicant who shall also initial each page in blue ink" | "The Application and its copies shall be typed or written in indelible ink and signed by the authorised signatory of the Applicant who shall also initial each page <i>in ink, other than black and red.</i> " |
| 21 | 2.13.3 | Fax no. +91-11-23382345 | Fax no. +91-11-23383245 |
| 22 | 2.14.1 | Applications should be submitted before 1100 hours IST on the Application Due Date, at the address provided in Clause 2.13.3 in the manner and form as detailed in this RFQ. A receipt thereof should be obtained from the person specified in Clause 2.13.3. | Applications should be submitted before <u>1500</u> <u>hours IST</u> on the Application Due Date, at the address provided in Clause 2.13.3 in the manner and form as detailed in this RFQ. A receipt thereof should be obtained from the person specified in Clause 2.13.3. |
| 23 | 2.17.1 | The Authority shall open the Applications at 1130 hours IST on the Application Due Date, at the place specified in Clause 2.13.3 and in the presence of the Applicants who choose to attend. | The Authority shall open the Applications <u>at</u> <u>1530 hours IST</u> on the Application Due Date, at the place specified in Clause 2.13.3 and in the presence of the Applicants who choose to attend. |
| 24 | 2.17.3 | "The Authority shall examine the Applications in the sequence specified hereunder. The Authority shall first examine the Applications for responsiveness in terms of Clause 2.19. | Provisions regarding sequence of examination of Applications has been shifted to a new Clause 2.2.1 (i) and this Clause has been redrafted as below: "The Authority will subsequently examine and |

| | | Only the Applications found to be | evaluate Applications in accordance with the |
|----|------|--|--|
| | | * ** | provisions set out in Section 3." |
| | | responsive will be examined further for | provisions set out in Section 5. |
| | | completeness and adequacy of all legal | |
| | | documents submitted as part of the | |
| | | Application. Only the Applications that | |
| | | pass this stage of examination will be | |
| | | <u>examined</u> <u>further</u> <u>for</u> <u>Threshold</u> | |
| | | Technical Capability and Financial | |
| | | Capacity. Thereafter other eligibility | |
| | | requirements such as Conflict of | |
| | | Interest etc shall be checked for | |
| | | compliance. Applications not qualifying | |
| | | at any of the stages specified hereabove | |
| | | shall be rejected at that stage itself. The | |
| | | Authority will subsequently evaluate | |
| | | the remaining Applications in | |
| | | accordance with the provisions set out | |
| | | in Section 3." | |
| 25 | 2.21 | " After the evaluation of Applications, | Content regarding Technical Proposal has been |
| | | the Authority would announce a list of | shifted to a new Clause 2.2.1 (f) and this Clause |
| | | short-listed Applicants. Short-listed | has been redrafted as below: |
| | | Applicants shall be required to submit | "After the evaluation of Applications, the |
| | | their Technical Proposals for Railway | Authority would announce a list of short-listed |
| | | Yard and Relocation related works, | pre-qualified Applicants (the "Bidders") who |
| | | which will be handed over back to the | will be eligible for participation in the Bid Stage. |
| | | Authority on completion of | |
| | | construction as well as for specified | At the same time, the Authority would notify the |
| | | components of Railway Station in | other Applicants that they have not been short- |
| | | response to the RTP to be issued by the | listed. The Authority will not entertain any query |
| | | Authority. Further, modification/ | or clarification from Applicants who fail to |
| | | suggestions to the Master Plan of the | qualify." |
| | | Station, if considered necessary by the | |
| | | Applicants, may also be submitted | |
| | | along with Technical Proposals. | |
| | | Technical Proposals will be evaluated | |
| | | | |

| | | for compliance to outline decion | |
|----|-------|---|--|
| | | for compliance to outline design, | |
| | | construction and performance | |
| | | requirements. The Authority shall | |
| | | inform the short-listed Applicants, | |
| | | whose Technical Proposals do not | |
| | | comply aforesaid requirements, and | |
| | | such Applicants shall have to rectify | |
| | | their Technical Proposals to the extent | |
| | | these are non-compliant with the | |
| | | Authority's requirements, failing which | |
| | | the Authority would disqualify them | |
| | | and their Earnest Money shall be | |
| | | forfeited. On completion of the | |
| | | evaluation process of the Technical | |
| | | Proposals, the Authority will confirm | |
| | | the list of pre-qualified Applicants (the | |
| | | "Bidders") who will be eligible for | |
| | | participation in the Bid Stage. Each | |
| | | Bidder shall be required to submit its | |
| | | Bid along with the Bid Security | |
| | | pursuant to the Bidding Documents | |
| | | issued by the Authority, failing which | |
| | | its Earnest Money shall be forfeited. | |
| | | The Authority will not entertain any | |
| | | query or clarification from Applicants | |
| | | who fail to qualify at any of the | |
| | | aforesaid stages." | |
| 26 | 3.2.1 | "Subject to the provisions of Clause | Some provisions from the Clause has been |
| 20 | J.2.1 | 2.2, the following categories of | shifted to Clause 2.2.1 (j) remaining are as |
| | | experience would qualify as Technical | follows: |
| | | Capacity and eligible experience (the | "Subject to the provisions of Clause 2.2, the |
| | | "Eligible Experience") in relation to | following categories of experience would qualify |
| | | projects stipulated in Clauses 3.2.3 and | as Technical Capacity and eligible experience |
| | | 3.2.4 creating new fixed assets having | (the "Eligible Experience") in relation to |
| | | construction periods not more than 15 | eligible projects as stipulated in Clauses 3.2.3 |
| | | = | • |

(fifteen) years with a defined scope of work in terms of duration, cost and assets to be created (the "Eligible Projects"):

- Category 1: Project experience on
 Eligible Projects in
 passenger terminals or
 railway sector that qualify
 under Clause 3.2.3
- Category 2: Project experience on Eligible Projects in core sector that qualify under Clause 3.2.3
- Category 3: Construction experience on Eligible Projects in passenger terminals or railways sector that qualify under Clause 3.2.4
- Category 4: Construction experience on Eligible Projects in core sector that qualify under Clause 3.2.4

For avoidance of doubt, clubbing together of different smaller works or a small work with an old project to meet with the minimum requirement of capital cost shall not be allowed. For avoidance of doubt, any of operation, maintenance, routine or special repairs, procurement and purchase or combination thereof, without creation of new fixed assets, shall not be considered as Eligible

and 3.2.4 (the "Eligible Projects"):

- Category 1: Project experience on Eligible
 Projects in passenger terminals or
 railway sector that qualify under
 Clause 3.2.3
- Category 2: Project experience on Eligible
 Projects in core sector that qualify
 under Clause 3.2.3
- Category 3: Construction experience on Eligible
 Projects in passenger terminals or
 railways sector that qualify under
 Clause 3.2.4
- Category 4: Construction experience on Eligible
 Projects in core sector that qualify
 under Clause 3.2.4

For the purpose of this RFQ:

- (i) passenger terminals shall mean railway stations, metro stations, airport terminals (with or without related airport infrastructure works) and bus terminals; and
- (ii) railways sector shall mean railways, metro, high speed railway including Maglev and other rail related projects including tracks, bridges, tunnels, signalling and overhead equipment; and
- (iii) core sector shall mean highways, power, telecom, ports, airports excluding passenger terminals, industrial parks, petroleum and natural gas, pipelines, irrigation, water supply, sewerage and real estate development."

| <u> </u> | | | <u> </u> |
|----------|-------|---|---|
| | | <u>Project.</u> | |
| | | | |
| | | For the purpose of this RFQ: | |
| | | | |
| | | (i) passenger terminals shall mean | |
| | | railway stations, metro stations, | |
| | | airport terminals (with or | |
| | | without related airport | |
| | | infrastructure works) and bus | |
| | | terminals; and | |
| | | (ii) railways sector shall mean | |
| | | railways, metro, high speed | |
| | | railway including Maglev and | |
| | | other rail related projects | |
| | | including tracks, bridges, | |
| | | tunnels, signalling and overhead | |
| | | equipment; and | |
| | | (iii) core sector shall mean | |
| | | highways, power, telecom, | |
| | | ports, airports excluding | |
| | | passenger terminals, industrial | |
| | | parks, petroleum and natural | |
| | | gas, pipelines, irrigation, water | |
| | | supply, sewerage and real estate | |
| | | development. | |
| | | - | |
| | | For avoidance of doubt, peripheral or | |
| | | miscellaneous work shall not be | |
| | | considered as Eligible Project on their | |
| | | own if such work is not part of the | |
| | | mainstream infrastructural work | |
| | | specified under passenger terminals, | |
| | | railway sector and core sector." | |
| 27 | 3.2.2 | "Eligible Experience in respect of each | Some provisions from the Clause has been |
| | | category shall be measured only for | shifted to Clause 2.2.1 (j) (x) and remaining are |
| | | | |

| | | Eligible Projects, which have been | as follows: |
|----|-------|--|--|
| | | completed/commissioned and/or | "Eligible Experience in respect of each category |
| | | running successfully without the | shall be measured only for Eligible Projects." |
| | | contract/concession having witnessed a | Share of incustance only for Englese frequency |
| | | pre-mature termination or a court case | |
| | | arising out of contractual dispute." | |
| | | (7) | |
| 28 | 3.2.3 | "For a project to qualify as an Eligible | Some provisions from the Clause has been |
| | | Project under Categories 1 and 2: | shifted to Clause 2.2.1 (j) and (k) and remaining |
| | | | are as follows: |
| | | (a) the project should have been | |
| | | undertaken on BOT, BOLT, BOO, | "For a project to qualify as an Eligible Project |
| | | BOOT or other similar Public | under Categories 1 and 2: |
| | | Private Partnership basis for | () I. 1 111 1 1 1 1 1 DOT |
| | | providing- its output/services to a | (a) It should have been undertaken on BOT, |
| | | public sector entity or non- | BOLT, BOO, BOOT or other similar basis for providing its output or services to a |
| | | discriminatory access to users over | public sector entity or for providing non- |
| | | the infrastructure so created; in | discriminatory access to users in pursuance |
| | | pursuance of a concession/contract | of its charter, concession or contract, as the |
| | | from a public authority during the | case may be; |
| | | last fifteen years. For avoidance of | (b) the entity claiming experience should have |
| | | - | held, in the company/entity owning the |
| | | doubt it is clarified that if a project | Eligible Project, a minimum of 26% equity |
| | | had commenced earlier than 15 | during the period for which Eligible |
| | | years from Application Due Date, | Experience is being claimed; |
| | | or its existing assets were | (c) the capital cost of the project (excluding |
| | | transferred to another entity for | cost of land) should be more than Rs. 450 |
| | | provision of non-discriminatory | <u>(four hundred fifty)</u> crore; and |
| | | access, it shall not qualify as | (d) the entity claiming experience shall, during |
| | | Eligible Project; | the past 5 (five) financial years preceding |
| | | (b) the entity claiming experience | the Application Due Date, have (i) paid for |
| | | should have held, in the | development of the project (excluding the |
| | | company/entity owning the | <u>cost of land), and/ or (ii) collected and</u> appropriated the revenues from users |
| | | Eligible Project, a minimum of | availing of non-discriminatory access to or |
| | | 26% shares during the period for | use of fixed project assets, such as revenues |
| | | which Eligible Experience is being | from highways, airports, ports and railway |
| | | | infrastructure, but shall not include |
| | | claimed; | revenues from sale or provision of goods or |
| | | | 5 Providence of 2000s of |

- (c) the capital cost of the project (excluding cost of land) should not be less than Rs. 300 crore (Rupees three hundred crore only) and the project should have gone past the stage of financial close; and
- (d) the project company shall, during the past 15 (fifteen) financial years preceding the Application Due Date, have paid for development of the project (excluding the cost of land), with or without collection and appropriation of revenues from users availing of nondiscriminatory access to or use of fixed project assets, such as revenues from highways, airports, ports and railway infrastructure, but shall not include revenues from sale or provision of goods or services such as electricity, gas, telecommunications or passenger fare/ freight revenues and other incomes of the company owning the Project. Further, the entity claiming experience in respect of collection and appropriation of revenue must have held 26% of the equity of the project company for at least one year prior to commissioning date of the Eligible Project.

services such as electricity, gas, telecommunications or passenger fare/freight revenues and other incomes of the company owning the Project."

For purposes of computation of the Technical Capacity and Experience

| | n | 1 | |
|----|-------|---|--|
| | | Score, only the gross payments actually | |
| | | made and/or revenues collected and | |
| | | appropriated for Eligible Projects, as | |
| | | the case may be, weighted by the | |
| | | percentage shares held by the entity | |
| | | claiming experience in the project | |
| | | company/entity during the past 5 (five) | |
| | | financial years preceding the ADD shall | |
| | | qualify subject further to the condition | |
| | | that the total amount being claimed | |
| | | under revenues shall be limited to 50% | |
| | | of the capital cost of the relevant | |
| | | Eligible Project. For avoidance of | |
| | | doubt, revenue from airport | |
| | | passenger/user fee, railway platform | |
| | | ticket, access charges paid by rail | |
| | | operators, fees paid by airlines shall be | |
| | | considered as revenue for above | |
| | | purposes." | |
| | | "For a project to qualify as an Eligible | |
| 29 | 3.2.4 | Project under Categories 3 and 4: | Some provisions from the Clause has been |
| | | 1 Toject under Categories 3 and 4. | shifted to Clause 2.2.1 (j) and (l) and remaining |
| | | (a) the entity elemina experience | are as follows: |
| | | (a) the entity claiming experience | "For a project to qualify as an Eligible Project |
| | | should have paid as owner or | under Categories 3 and 4, the Applicant should |
| | | received payments as | have paid for execution of its construction works |
| | | contractor/sub-contractor against | or received payments from its client(s) for |
| | | contracts (including contracts in | construction works executed, fully or partially, |
| | | respect of Eligible Projects under | during the 5 (five) financial years immediately |
| | | Category 1 and 2) from its client | preceding the Application Due Date, and only |
| | | for construction works executed, | the payments (gross) actually made or received, |
| | | fully or partially, during the 5 | as the case may be, during such 5 (five) financial |
| | | (five) financial years immediately | years shall qualify for purposes of computing the |
| | | preceding the Application Due | Experience Score. However, payments/receipts |
| | | <u>Date;</u> | of less than Rs. 450 (four hundred fifty) crore |
| | | (b) if the experience is being claimed | 2, |

- as owner, the capital cost of the Eligible Project (excluding cost of land) should not be less than Rs. 100 crore (Rupees one hundred crore only);
- (c) if the experience is being claimed
 as a contractor/sub-contractor, the
 cost of such contract/sub-contract
 should not be less than Rs. 100
 crore; and
- (d) the entity claiming experience should have held, in the company/entity owning the Project Eligible or the consortium/ joint venture executing the Eligible Project under a contract from the project owner, a minimum of 26% shares during the period for which Eligible Experience is being claimed.

For purposes of computation of the Technical Capacity and Experience Score, only the gross payments actually made by the project owner or received by the contractor/sub-contractor for the Eligible Project, as the case may be, weighted by the percentage shares held by the entity claiming experience in such project company/entity or the consortium/ joint venture during the past 5 (five) financial years preceding the ADD shall qualify. For the avoidance of doubt, payments made by

shall not be reckoned as payments/receipts for Eligible Projects. For the avoidance of doubt, construction works shall not include supply of goods or equipment except when such goods or equipment form part of a turn-key construction contract/ EPC contract for the project. Further, the cost of land shall not be included in works."

| | 11 | | |
|----|--------------|--|--|
| | | a contractor to a sub-contractor shall | |
| | | not qualify as payments for the Eligible | |
| | | Project and construction works shall not | |
| | | include supply of goods or equipment | |
| | | except when such goods or equipment | |
| | | form part of a turn-key construction | |
| | | contract/ EPC contract for the project." | |
| 30 | 3.2.6 | "Applicant's experience shall be | "Applicant's experience shall be measured and |
| 30 | 3.2.0 | 11 1 | stated in terms of a score (the "Experience |
| | | measured and stated in terms of a score | Score"). The Experience Score for a given |
| | | (the "Experience Score"). The | category would be the eligible payments and/or |
| | | Experience Score for a given category | receipts in Indian Rupees specified hereabove, |
| | | would be the eligible payments and/or | divided by one crore and then multiplied by the |
| | | receipts in Indian Rupees specified | applicable factor in Table 3.2.6 below. In case |
| | | hereabove, divided by one crore and | the Applicant has experience across different |
| | | then multiplied by the applicable factor | 11 |
| | | in Table 3.2.6 below. In case the | categories, the score for each category would be |
| | | Applicant has experience across | computed as above and then aggregated to arrive |
| | | different categories, the score for each | at his Experience Score" |
| | | category would be computed as above | |
| | | and then aggregated to arrive at his | |
| | | Experience Score. Further, for projects | |
| | | executed in a country other than India, | |
| | | the respective payments/receipts shall | |
| | | be first converted into Indian Rupees | |
| | | with the exchange rate specified in | |
| | | Annex II of Appendix I and then | |
| | | reduced by a factor 0.67 to account for | |
| | | disparity in purchasing power of | |
| | | currencies vis a vis Indian Rupees" | |
| | | | |
| | Foot | For conversion of other currencies to | |
| | Note \$\$ at | Rupees, the rate of conversion shall be | |
| | Annex II | Rupees 45 (forty five) to a US Dollar. | |
| | of | In case of any other currency, the same | |
| | Appendi | shall first be converted to US\$ as on the | |

| | хI | date 60 (sixty) days prior to the Application Due Date, and the amount so derived in US Dollars shall be converted into Rupees at the aforesaid rate. The conversion rate of such currencies shall be the average of buying and selling rates prevailing in New York on the relevant date. | |
|----|--------------------------------------|--|---|
| 32 | Annex IV of Appendi x I | | Certifying phrase for 'the project/contract being implemented successfully without any court cases etc.' has been shifted from Statutory Auditor's Certificate to the Details of Eligible Project |
| 33 | Clause 7 | Deleted | 'Check List for Application' placed at Appendix VI |
| 34 | Check List for Applicati on | | New item added "Whether the cost of the RFQ document was paid by the Applicant or any of the Members of the Consortium to the Authority" |
| 35 | Appendi x VI | | 'Guidelines of the Department of Disinvestment' shifted to Appendix VII |
