

GOVERNMENT OF INDIA (भारत सरकार)
MINISTRY OF RAILWAYS (रेल मंत्रालय)
(RAILWAY BOARD) (रेलवे बोर्ड)

No.TCR/1078/2009/13 Pt.I

New Delhi, Dated: 15.03.2011

Chief Commercial Managers
All Indian Railways

Sub: Clarification regarding Freight Incentive Scheme.

Ref: Board's Corrigendum No. 10 to Rates Circular No. 62 of 2009.

Reference is invited to CCM/NWR's Letter No. C-429/I Vol II dated 04.03.2011 wherein clarification has been sought regarding grant of incentive with regard to Incentive Scheme for Incremental Traffic in terms of Para 4.4 of Corrigendum No. 10 to Rates Circular No. 62 of 2009.

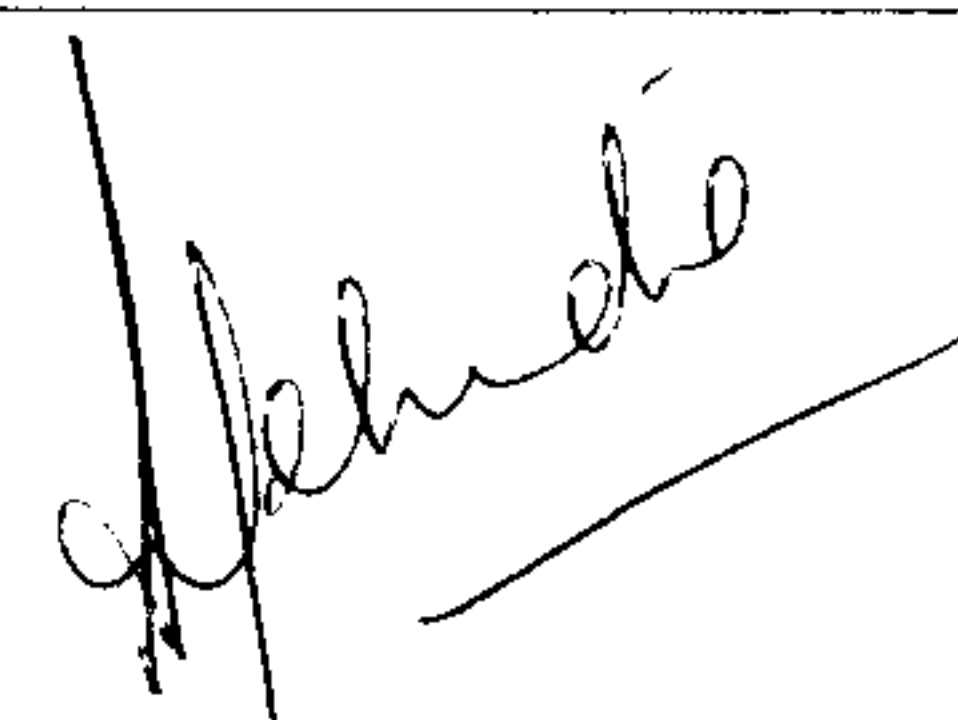
The issue has been examined in consultation with Finance Directorate of Railway Board and it is to clarify that this incentive is applicable to incremental traffic only. However, an illustration as per the following is given below for better appreciation:

Illustrations:

Say Benchmark is 100 NTKM, then as per policy 10% incremental comes to 110 NTKM, 20% increment comes to 120 NTKM and 30% incremental comes to 130 NTKM and the incentive should be as under:

Target NTKM achieved	Up to 110 NTKM	No discount
	111-120 NTKM	10% discount on incremental of 10 NTKM for 111-120 NTKM
	121-125 NTKM	10% discount on incremental of 10 NTKM for 111-120 NTKM + 20% discount on incremental of next 5 NTKM for 121-125 NTKM.
	121-130 NTKM	10% discount on incremental of 10 NTKM for 111-120 NTKM + 20% discount on incremental of next 10 NTKM for 121-130 NTKM.
	Above 130 NTKM	10% discount on incremental of 10 NTKM for 111-120 NTKM + 20% discount on incremental of next 10 NTKM for 121-130 NTKM + 30% discount on incremental beyond 130 NTKM.

(This disposes off NWR's Letter No.C-429/I Vol II dated 04.03.2011)



(Aashima Mehrotra)
Joint Director, Traffic Commercial (Rates)
(Railway Board)