

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2022/TC(FM)/10/04

New Delhi, dated 26.04.2023

The General Managers,
All Zonal Railways.

Sub: Addendum for Water Vending Machines - 'Policy' and 'Standard Conditions of Contract' for Commercial Earning and NFR contracts awarded through e-Auction.

Ref: FM Circular No. 11 of 2022 dated 13.06.2022.

It has been decided that Water Vending Machines at all category stations shall be awarded under e-Auction policy for Commercial Earning and Non Fare Revenue (NFR) contracts.

The Competent Authority has granted approval of addendum to 'Policy guidelines' and 'Standard Conditions of Contract (SCC)' for Commercial Earning and NFR contracts awarded through e-Auction, regarding contracts for Water Vending Machines. The same is enclosed for taking necessary action accordingly.

This issues with the concurrence of Finance Directorate of Ministry of Railways.

Receipt of this letter may please be acknowledged.

DA: As above.


(Ashutosh Mishra)

Joint Director Freight Marketing

No. 2022/TC(FM)/10/04

New Delhi, dated .04.2023

Copy forwarded to:

1. The Deputy Comptroller & Auditor General of India (Railways) Room No. 224, Rail Bhawan with 36 spares.
2. Principal Financial Advisors, All Indian Railways.


For Member (Finance)/Railway Board

FREIGHT MARKETING
CIRCULAR No. 10 of 2023

No. 2022/TC(FM)/10/04

New Delhi, dated 26.04.2023

Copy forwarded for information and necessary action to:

1. The Principal Chief Commercial Managers, All Indian Railways.
2. The Chief Commercial Managers (PS & CateringFM), All Indian Railways.
3. Managing Director/ Chief Commercial Manager, Konkan Railway Corporation, Belapur Bhawan, Plot No. 6, Sector-1 1, CBD Belapur, Navi Mumbai-400014.
4. Managing Director, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.



(Ashutosh Mishra)

Joint Director Freight Marketing

No. 2022/TC(FM)/10/04

New Delhi, dated 26.04.2023

Copy for kind information to:

1. Chairman & CEO, Member (O&BD), Member (Finance), Member (Infra.), Member (T&RS), DG(RPF), and Secretary Railway Board, New Delhi.
2. AM(Traffic), AM(T&C), AM(C), Adv (Infra), Adv. (Vig), AM(M&BD), OSD/Chairman & CEO, OSD/Member (O&BD), New Delhi.



(Ashutosh Mishra)

Joint Director Freight Marketing

Addendum to 'Policy for Commercial Earning and Non-Fare Revenue contracts awarded through e-Auctions' regarding the contracts for Water Vending Machines (WVM).

Additions in Para 1.1.1, Para 8.1 (iii) and Para 10.3.4 may be as under:


1.1.1 For Water Vending Machines : The Minimum Annual Turnover will be as stipulated in para 1.1. The additional eligibility criteria for Water Vending Machines is enclosed as Annexure -1 (a).

Para 8.1 (iii): For Water Vending Machines - Tenure of all licences for WVMs at all category of stations will be five years, with provision of one time renewal of three years on satisfactory performance.

10.3.4 For Water Vending Machines : At the time of fresh bid, 12% of assessed sales turnover expressed in lumpsum terms or 10% increase over the prevailing licence fee should be fixed as minimum licence fee. PCCM of the concerned Zonal Railway, in consultation with finance, shall have full powers to adopt criteria/formula for sales turnover assessment for all category of stations, which they deem fit depending upon local conditions and also keeping in view the Last Accepted Rate (LAR)/footfall, volume of traffic of a similar station, for new stations.

Annexure - 1(a)

1. An entity (company/ Firm / JV/ Individual) involved in the business of manufacturing/ operation/ installation /maintenance of Water Vending Machines, RO or alternate superior technology based water vending / dispensing machines system, Packaged Drinking Water bottling plants or Soft Drink bottling plants and its authorised franchise or its authorised agent will be eligible.
2. Experience :- The bidder (an entity or its authorised franchise or authorised agent) should have experience for a minimum of 3 years in manufacturing/ operation/ installation /maintenance of Water Vending Machines, RO or alternate superior technology based water vending/purification / dispensing machine system, Packaged Drinking Water bottling plants or Soft Drink bottling plants. The bidder shall submit supporting documents like letter of experience/allotment. ,


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Addendum to Standard Conditions of Contracts awarded through e-Auctions, regarding the contracts for Water Vending Machines.

The following Para 2.5 along with sub-para 2.5.1, 2.5.2, 2.5.3, 2.5.4, 2.5.5 and 2.5.6 is added in the Standard Conditions of Contracts awarded through e-Auctions, with respect to the contracts for Water Vending Machines (WVM):


2.5 Additional Eligibility for contract of Water Vending Machines: The bidders shall be required to fulfil the following eligibility and upload the requisite document in support of their claim.

2.5.1 An entity (company/ Firm / JV/ Individual) involved in the business of manufacturing/ operation/ installation /maintenance of Water Vending Machines, RO or alternate superior technology based water vending / dispensing machines system, Packaged Drinking Water bottling plants or Soft Drink bottling plants and its authorised franchise or its authorised agent will be eligible.

2.5.2 The bidder (an entity or its authorised franchise or authorised agent) should have experience for a minimum of 3 years in manufacturing/ operation/ installation /maintenance of Water Vending Machines, RO or alternate superior technology based water vending/purification/dispensing machine system, Packaged Drinking Water bottling plants or Soft Drink bottling plants . The bidder shall submit supporting documents like letter of experience /allotment for above activities.

2.5.3 The bidder must submit an undertaking w.r.t installation of WVMs conforming to specification as mentioned below:

- a. Water Vending Machines should be with Reverse Osmosis (RO) technology or alternate superior technology, in consultation with division (DRM) of the Railway, depending upon the level of contamination in the water so that wastage of water is below 30%. Prior to installation of WVMs, a sample of water on the given station along with Govt. authorised / affiliated Lab Report shall be made available by the Licensee suggesting use of technology to be adopted (RO or alternate superior technology) for providing clean drinking water.
- b. Water Vending Machine should have adequate dispensing rate so as to cater to the demand depending upon the volume of traffic handled on a given station.
- c. The machine should be tamper proof and compact in design so that it should not take excess space. The overall size should not exceed 30 sq. ft. including operator sitting capacity.
- d. Water vending machine should provide water as per specifications laid down in IS 10500:2012 (or amended from time to time). The drinking water should comply with the bacteriological, virological and biological requirements as specified in BIS standards. Water should be free from microscopic organisms such as algae, zooplanktons, flagellates, parasites and toxin producing organism and coliform bacteria.
- e. The cost & quantity of water dispensed should be displayed in a LED display so that amount is verifiable by the customer.


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- f. The machine should have in built water chilling process duly linked with micro processor so that operator is able to sell the water at a prescribed temperature only and not hot/normal water.
- g. Machine should have multi meter facility to display and calculate the number of glasses and bottles and liters of water used for the purpose of calculation and also checking the sale as well as determining the sales turnover. Such units should not be accessible to the operator and properly sealed.
- h. The prototype of the machine should be available with the licensee and the same may be seen by the Railway Authority, if nominated for the purpose.

2.5.4 All additional mandatory requirements such as GSTIN Registration, FSSAI certificate, PAN shall be stipulated in the Auction Catalogue for the lot(s) and the same have to be fulfilled and uploaded by the bidder.


2.5.5 Selling price of dispensed water from WVM will be governed as per the extant policy in vogue, subject revision by the Railways. The existing rates are mentioned as under:

Quantity	Rate (in Rs.)	
	Refill	With container
300 ml glass	2/-	3/-
½ Litre Bottle	3/-	5/-
1 Litre bottle	5/-	8/-
2 Litre bottle	8/-	12/-
5 Litre bottle	20/-	25/-

2.5.6 Bids of WVM can be invited for a group of platforms or a group of stations having similar types of WVMs, to form a composite offer in order to reduce the number of contracts and bring in good companies. It should however be ensured that a suitable penalty is levied for non installation of WVMs in any group.

Additions in Para 11 for WVM :

The licence fee for the WVMs for the period of contract i.e. 5 years shall remain the same as quoted by the bidder. At the time of renewal of the licences, the licence fee should be enhanced based on actual sales turnover of the unit subject to a minimum 10% increase over the prevailing licence fee of the unit.


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