Dated: 06.11.2018

The General Manager, All Indian Railways/PUs, NF(C), CORE
The DG/RDSO/Lucknow & NAI/RAIR/Vadodara
CAOs, DMW/Patiala, WPO/Patna, COFMOW/NLDS, RCF/RBL/NLDS
Sub.: Ordering on RDSO approved vendors.

Railway Board has reviewed the instructions issued vide letter under reference. Following has been decided for implementation.
Para 3.3 (c) and (d) of Railway Board letter No. 2001/RS(G)/779/7 Pt 2 dated 25/06/2018 may be deleted and the following added as Para 3.3 (c):

"Where there are not more than three Indian Suppliers categorized as Approved Vendor for a particular item, developmental vendors can be considered for placement of bulk order without any quantity restrictions. However, while considering such vendors, factors including past performance, capacity, delivery requirements, quantity under procurement, nature of item, outstanding order load etc. shall be considered in a transparent manner, subject to rates being reasonable. Quantity allocation among eligible vendors shall be based on pre decided tender criteria. Such orders shall be treated as bulk orders.

Suitable condition in this regard shall be made part of tender conditions.

Indian Supplier shall be as defined in Para 10(e) of Public Procurement (Preference to Make in India) Order, 2017, which is as follows:

A supplier or bidder shall be considered to be from India if (i) the entity is incorporated in India, or ii) a majority of its shareholding or effective control of the entity is exercised from India, or iii) more than 50% of the value of the item being supplied has been added in India."

This is issued with the concurrence of Finance Directorate of Railway Board and with the approval of Board (CRB and FC)

(Anshu Malik)
Jt. Dir. Rly. Stores(G)
Railway Board
New Delhi, dated 06/11/2018

No. 2001/RS(G)/779/7 Pt. 2
1. PFAs, All Indian Railways & Production Units
2. The ADAI (Railways), New Delhi

[Signature]
for Financial Commissioner / Railways
1. The PCMMs, PCEs, CMEs, CEEs, CSTEs, All Indian Railways & PUs, RCF/RBL/NDLS, COFMOW, CORE, WPO and RWP/Bela
2. The Directors –
   a) Indian Railway Institute of Sig. Engg. & Telecom, Secunderabad
   b) Indian Railway Institute of Mech. & Elec. Engg., Jamalpur
   c) Indian Railway Institute of Elect. Engg., Nasik
   d) Indian Railway Institute of Civil Engg., Pune
   e) Indian Railway Institute of Traffic Management, Lucknow
3. Sr. Prof. (Materials Management), NAIR, Vadodara
4. MD, CRIS, Chanakya Puri, New Delhi
5. MD, RITES, RITES Bhawan, Sector-29, Gurugram
6. Director, Iron & Steel, 3, Kolia Ghat Street, Kolkata
7. Executive Director (Stores), RDSO, Manak Nagar, Lucknow
8. Chief Commissioner of Railway Safety, Lucknow
9. Zonal Railway Training Institute, Sukadia Circle, Udaipur

(Anshu Malik)
Jt. Dir. Rly. Stores (G)
Railway Board

Copy to:- PSOs / Sr. PPSs / PPS / PS to

1. MR, MoS(S), MoS(G), ED(Coordination)/MoS(G)
2. CRB, FC, ME, MTR, MRS, MS, MT, SECY., DG(RS), DG(S&T), DG(Personnel), DG/RHS, DG/RPF
3. All AMs and PEDs & All Executive Directors of Railway Board.

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