

भारत सरकार/GOVERNMENT OF INDIA
रेल मंत्रालय/MINISTRY OF RAILWAYS
रेलवे बोर्ड (RAILWAY BOARD)

No.2002/RS(G)/753/1

New Delhi, dated : 30.9.2016

The General Manager, All Indian Railways/PUs, NF(C), CORE
The DG/RDSO/Lucknow & NAIR/Vadodara
CAOs, DMW/Patiala, WPO/Patna, COFMOW/NDLS, RCF/RBL/NDLS

Sub: Non-fare revenue generation by Stores department – Spread of IREPS/Printing Press and other activities to entities other than ZR/PU

A. Railway Budget 16-17 has emphasised identification of additional avenues for earning so as to supplement the freight/passenger based earning.

Within stores department, assets like - railway printing press, e-procurement system and e-auction system - has got potential to be of use to entities other than ZR/PUs including non-railway organisations.

Accordingly, Ministry of Railways hereby authorizes Controller of Stores to permit the use of these categories of assets to entities other than ZR/PUs as well.

B. Some of the suggested modalities to facilitate earning from the above category of assets are indicated below:

B.1 Revenue generation from printing press: Currently five printing presses (NR, ER, SR, CR & SCR) are being upgraded with infusion of new machines. The excess capacity of these printing presses can be opened to entities other than ZR/PUs as well (i.e. including non-railway organisations).

For the above & for other printing presses as well, as a norm, COS is permitted to offer the services of printing press at a rate to be decided in consultation with FA&CAO subject to the minimum of "the variable cost of printing + 12.5% markup to cover the cost of supervision etc." Variable cost means (direct labour + direct material) cost.

B.2.1 Revenue generation from IREPS: IREPS is currently being used by KRCL and DMRC for their e-procurement system. Since compulsory e-procurement has been mandated by GOI from April, 2016, IREPS can be marketed to prospective organisations other than ZR/PUs for adoption.

B.2.2 Revenue generation from e-auction: E-auction platform of IR can also be opened for non-Railway customers.

B.2.3 For the above, as a norm, COS may offer the e-services of IREPS and e-auction to entities other than ZR/PUs at a minimum rate as fixed by CRIS, including customization charges, if any, ('the CRIS charges') + 12.5% markup to cover the cost of supervision etc. CRIS will allow a new organisation (SAY "A") to electronically access the IREPS/iMMIS system and its functionalities. The payment by "A" will be made to the zonal railways/PUs. ZR/PU will keep the 12.5% (or the higher percentage as may be applicable) for themselves and transfer the rest ('the CRIS charges') to CRIS. Since, CRIS is an autonomous organization and payment to CRIS cannot be settled through book transfer, payment to CRIS will be made through RTGS/NEFT.

Santosh Mittal

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For the purpose of coordination with CRIS, OSD/IT/NR will be the Nodal Officer to facilitate the transactions/customizations.

C. COS and his office will function like any commercial organisation in soliciting business in the above areas. They may also add such additional areas (which they consider desirable) to the above areas which can enable railway to provide a better package to a prospective customer or lead to additional earning from the market.

D. COSs in consultation with FA&CAOs, are hereby also authorised to participate like any commercial organisation in tenders of public and private parties and also engage in negotiation on one to one basis with their perspective customers and enter into contract with parties other than ZR/PUs.

E. Taxes, if any applicable, will be borne by the user.

This is issued with the concurrence of Finance directorate.

Santosh Mittal
(Santosh Mittal)
Dy. Director Railway Stores (G)
Railway Board

No.2002/RS(G)/753/1

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Copy to :

1. FA&CAOs, All Indian Railways & Production Units.
2. PCEs, All Indian Railways & Production Units.
3. The ADAI(Railways), New Delhi (with 10 spares copies)
4. The Director of Audit, All Indian Railways.

Asli
for Financial Commissioner / Railways

No.2002/RS(G)/753/1

New Delhi, dated: 30.9.2016

1. COSs, CMEs, CEEs, CSTE, All Indian Railways & PUs, RCF/RBL/NDLS, COFMOW, CORE, WPO and RWP/Bela
2. The Directors—
 - a. Indian Railway Institute of Sig. Engg. & Telecom, Secunderabad
 - b. Indian Railway Institute of Mech. & Elec. Engg., Jamalpur
 - c. Indian Railway Institute of Elect. Engg., Nasik
 - d. Sr. Prof. (Material Management), NAIR, Vadodara
 - e. Indian Railway Institute of Civil Engg., Pune
 - f. Indian Railway Institute of Traffic Management, Lucknow
3. Director, Iron & Steel, 3, Koila Ghat Street, Kolkata
4. Executive Director (Stores), RDSO, Lucknow
5. Chief Commissioner, Railway Safety, Lucknow
6. Zonal Railway Training Institute, Sukadia Circle, Udaipur

Santosh Mittal
(Santosh Mittal)
Dy. Dir. Rly. Stores(G)-I
Railway Board

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1. The Genl. Secy., AIRF, Room No. 248, & NFIR Room No. 256-C, Rail Bhavan
2. The Secy. Genl., IRPOF, Room No. 268, FROA, Room No. 256-D & AIRPFA, Room No. 256-D Rail Bhavan

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Dy. Dir. Rly. Stores(G)-I
Railway Board

Copy to:- Sr. PPSs / PPS / PS to :

1. MR, MOS(S), MOS(G)
2. CRB, FC, ME, ML, MM, MS, MT, SECY., DG (RHS), DG (RPF)
3. All AMs, Advisors & Executive Directors of Railway Board