

भारत सरकार GOVERNMENT OF INDIA  
रेल मंत्रालय MINISTRY OF RAILWAYS  
रेलवे बोर्ड (RAILWAY BOARD)

No.2018/RS(S)/709/01

Dated: 09.01.2020

Principal Chief Materials Managers,  
All Zonal Railways.

**Sub: Award of Scrap Management Shield for FY: 2019-20 onwards.**

**Ref: Railway Board's letter No.2018/RS(L)/Stores Shield/18-19 dt. 27.12.2018.**

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Vide Railway Board's letter under reference, the parameters and their corresponding marks for review of performance of scrap sales were communicated to all Zonal Railways for award of "Stores Shield" for FY: 2018-19 onwards.

Now, in supersession to the above letter, the parameters and their corresponding marks have been revised with the approval of competent authority as under:

A (to be taken from iMMS)	Sales less than target and also less than last year sales	Zero mark	
	Sales equals to target	200 marks	
	Sales 1% to 15% over target	3 bonus marks for every additional 1%	Maximum bonus marks 300
	Sales 15% to 30% over target	4 bonus marks for every additional 1%	
	Sales 30% to 50% over target	5 bonus marks for every additional 1%	
	Sales 50% and above over target	6 bonus marks for every additional 1%	
	Sales higher than last year sales	Additional 2 marks for every additional 1%	Maximum 100 marks
B (to be taken from monthly statement)	Closing Balance * $\leq$ 10 days	100 marks	
	Closing Balance * : 10 to 20 days	50 marks	
	Closing Balance * : 20 to 30 days	20 marks	
	Closing Balance * > 30 days	0 marks	
C	Maximum marks (A+B)	700 marks	
D	MMM discretionary marks	100 marks	
E	Maximum total marks (C+D)	800 marks	



Contd - 2/-

$$\text{* Closing Balance (in days)=} \frac{\text{Closing Balance (in Cr. of Rs) x Total No. of days}}{\text{Total scrap sale (in Cr of Rs.)}}$$

The Railway getting maximum marks out of 800 shall be considered as winning Railway. In normal circumstances, the position upto end of financial year shall be considered for deciding the same. However, in case winning Railway is to be decided before the end of financial year, the position of scrap sale (including Direct Sale, etc) and closing balance value will be considered upto 15<sup>th</sup> March and February end respectively. Railways should update the position of Direct Sale, etc on daily basis so that correct position of total scrap sale is available on iMMS.

Above will be applicable for award of Scrap Management Shield for FY: 2019-20 onwards.

  
(Vinod Kumar)  
Director Railway Stores (M)