

भारत सरकार (GOVERNMENT OF INDIA)  
रेल मंत्रालय (MINISTRY OF RAILWAYS)  
रेलवे बोर्ड (RAILWAY BOARD)

No. 2015/RS(G)/779/5 (2)

New Delhi, dated: 10.01.2020


All Vendor Approving Authorities  
(The DG/RDSO/Lucknow  
GMs/ICF, RCF, MCF, CLW, DLW, CORE)

**Sub: Public Procurement Preference to Make in India) Order, 2017 – Indigenization and Preparing Phased Manufacturing Programme – reg.**

An important aspect of vendor approving system is ensuring sufficient number of domestic/Indian vendors having manufacturing facilities within the country. This is essential not only to have sufficient domestic competition but also to promote manufacturing within India, boost employment, enhance self sufficiency and for overall growth of economy of the country.

2. Study of the vendor directories of vendor approving agencies indicates that large numbers of items having less than two sources are appearing in the directory. It also indicates **presence of some foreign companies as approved vendors**. It has also come to notice that many Indian approved vendors are **supplying foreign goods or goods having large foreign contents**.
3. Therefore, there is urgent need, especially under Make in India Policy of Government of India, to indigenize all the items, increase the local content of these items along with having sufficient number of Indian vendors with 50% or more local content.
4. Proactive actions must be taken in this direction, including **insistence on Phased Manufacturing Programme** from such vendors for manufacturing within the country before approval. One such example is vendor approval by RDSO for some of the signaling items on Cross Acceptance/Approval basis.
5. In addition, suitable mechanism for phased indigenization may also be developed in line with clause 13 of Make in India Policy for **items being manufactured under "license/technology collaboration agreements with phased indigenization"** and details submitted to Board.
6. **Procurement projections for such items for the next 3-5 years must be notified and uploaded on your websites** to enable domestic industry to suitably increase manufacturing capacity.
7. Immediate action may be taken in this regard and advised to Railway Board.

This is issued with the approval of Board(MMM).

  
(Praveen Kumar)  
Joint Director Railway Stores(G)  
Railway Board

No. 2015/RS(G)/779/5 (2)

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1. PFAs, All Indian Railways & PUs
2. The DAI(Railways), New Delhi
3. The PCMMs, PCEs, PCMEs, PCEEs, PCSTEs, PCCMs, PCOMs, PCPOs, PCMDs, CSCs, All Indian Railways & PUs, RCF/RBL/NDLS, COFMOW, CORE, WPO and RWP/Bela
4. The Directors:-
  - a. Indian Railways Institute of Sig. Engg. & Telecom, Secunderabad
  - b. Indian Railways Institute of Mech. & Elect. Engg., Jamalpur
  - c. Indian Railways Institute of Elect. Engg., Nasik
  - d. Indian Railways Institute of Civil Engg., Pune
  - e. Indian Railways Institute of Traffic Management, Lucknow
5. Sr. Prof. (Materials Management), NAIR, Vadodara
6. MD, CRIS, Chanakya Puri, New Delhi
7. MD, RITES, RITES Bhawan, Sector - 29, Gurugram
8. Director, Iron & Steel, 3, Koila Ghat Street, Kolkata
9. Executive Director (Stores), RDSO, Manak Nagar, Lucknow
10. Chief Commissioner of Railway Safety, Lucknow
11. Zonal Railway Training Institute, Sukadia Circle, Udaipur
12. CMDs/MDs & Equivalent, RITES, IRCON, IRFC, CONCOR, KRCL, CRIS, IRCTC, RailTel, RVNL, MRVC, RCIL, DFCCIL, , RLDA, Burn Standard, Braithwaite



(Praveen Kumar)  
Joint Director Railway Stores(G)  
Railway Board

Copy to:- PSO/Sr. PPS/PPS/PS to

1. MR, MoS(R)
2. CRB, FC, ME, MTR, MRS, MS, MT, MMM, MST, DG(Personnel), DG(RHS), DG(RPF), Secretary
3. All AMs, PEDs & All Executive Directors of Railway Board.

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