

भारत सरकार BHARAT SARKAR
रेल मंत्रालय MINISTRY OF RAILWAYS
रेलवे बोर्ड RAILWAY BOARD

No. 2011/RS(G)/779/9

New Delhi, dated: 11.8.2014

The General Manager, All Indian Railways/PUs, NF(C), CORE
The DG/RDSO/Lucknow & NAIR/Vadodara
CAOs, DMW/Patiala, WPO/Patna, COFMOW/NDLS, RCF/RBL/NDLS
All MD/CAO of Railway PSUs, autonomous units

Subject: Template for inclusion of the policy provision regarding preference to domestically manufactured electronic products in Government procurement in the procurement tenders by Ministries/Departments – reg.

- Ref :**
1. M/o Communications and Information Technology, Deptt. of Electronics and Information Technology- Deity's letter No. 33(3)/2013- IPHW (Vol.III) (Pt.2) dt. 26.6.2014
 2. Board's letter No. 2011/RS(G)/779/9 dated 4.7.2014

The Department of Electronics and Information Technology (Deity) has issued revised Policy for providing preference to domestically manufactured electronics products (DMEPs) in Government procurement vide Notification No. 33(3)/2013-IPHW dated 23.12.2013.

In this regard, the Deity has formulated a Template to facilitate the tender decision in pursuance of the said policy. This Template is only an advisory. Copy of the Template issued by Deity is enclosed for information and guidance.

DA : As above

Santosh Mittal
(Santosh Mittal)
Dy. Director Railway Stores (G)
Railway Board

No. 2011/RS(G)/779/9

New Delhi, dated: 11.8.2014

1. FA&CAOs, All Indian Railways & Production Units
2. PCEs, All Indian Railways & PUs, WPO/Patna, RCF/RBL, COFMOW, DMW
3. The ADAI(Railways), New Delhi (with 10 spares copies)
4. The Director of Audit, All Indian Railways
5. COSs, CMEs, CEEs, CSTE's, All Indian Railways & PUs, RCF/RBL/NDLS, COFMOW, CORE, WPO and RWP/Bela
6. The Directors—
 - a. Indian Railway Institute of Sig. Engg. & Telecom, Secunderabad
 - b. Indian Railway Institute of Mech. & Elec. Engg., Jamalpur
 - c. Indian Railway Institute of Elect. Engg., Nasik
 - d. Sr. Prof. (Material Management), NAIR, Vadodara
 - e. Indian Railway Institute of Civil Engg., Pune
 - f. Indian Railway Institute of Traffic Management, Lucknow
7. Director, Iron & Steel, 3, Koila Ghat Street, Kolkata

8. Executive Director (Stores), RDSO, Lucknow
9. Chief Commissioner, Railway Safety, Lucknow
10. Zonal Railway Training Institute, Sukadia Circle, Udaipur

Santosh Mittal

(Santosh Mittal)
Dy. Director Railway Stores (G)
Railway Board

No. 2011/RS(G)/779/9

New Delhi, dated : 11.8.2014

Copy to :

1. The Genl. Secy., AIRF, Room No. 248, & NFIR Room No. 256-C, Rail Bhavan
2. The Secy. Genl., IRPOF, Room No. 268, FROA, Room No. 256-D & AIRPFA, Room No. 256-D Rail Bhavan

Santosh Mittal

(Santosh Mittal)
Dy. Director Railway Stores (G)
Railway Board

Copy to:- Sr. PPSs / PPS / PS to :

1. MR, MOS(R)
2. CRB, FC, ME, ML, MM, MS, MT, SECY., DG (RHS), DG (RPF)
3. All AMs, Advisors & Executive Directors of Railway Board

भारत सरकार
रेल मंत्रालय
रेलवे बोर्ड

सं. 2011/आरएस(जी)/779/9

नई दिल्ली, दिनांक : 19.08.2014

महाप्रबंधक, सभी भारतीय रेलें/उत्पादन इकाइयां, पूर्वोत्तर सीमा (निर्माण), कोर
महाप्रबंधक/अअमासं/लखनऊ और एनएआईआर/वडोदरा
मुख्य प्रशासनिक अधिकारी, डीजल इंजन आधुनिकीकरण कारखाना/पटियाला, डब्ल्यूपीओ/पटना,
कॉफमो/नई दिल्ली, रेल कोच फैक्टरी/रायबरेली/नई दिल्ली
प्रबंध निदेशक/मुख्य प्रशासनिक अधिकारी, रेलवे के सभी सार्वजनिक क्षेत्र के उपक्रम, स्वायत्त इकाइयां

विषय : मंत्रालयों/विभागों द्वारा खरीद निविदाओं में सरकारी खरीद में देश में निर्मित
इलेक्ट्रॉनिक उत्पादों को वरीयता देने के संबंध में नीतिगत प्रावधान शामिल करने के
लिए टेम्प्लेट।

संदर्भ : 1. संचार एवं सूचना प्रौद्योगिकी मंत्रालय, इलेक्ट्रॉनिक्स एवं सूचना प्रौद्योगिकी
विभाग - इलेक्ट्रॉनिक्स एवं सूचना प्रौद्योगिकी विभाग का दिनांक 26.6.2014 का
पत्र सं. 33(3)/2013-आईपीएचडब्ल्यू (वॉल्यूम-III) (पार्ट 2)
2. बोर्ड का दिनांक 4.7.2014 का पत्र सं. 2011/आरएस(जी)/779/9

इलेक्ट्रॉनिक्स एवं सूचना प्रौद्योगिकी विभाग ने दिनांक 23.12.2013 की अधिसूचना सं.
33(3)/2013-आईपीएचडब्ल्यू के तहत सरकारी खरीद में अपने देश में निर्मित इलेक्ट्रॉनिक्स उत्पादों
(डीएमईपी) को वरीयता देने के लिए संशोधित नीति जारी की है।

इस संबंध में, इलेक्ट्रॉनिक्स एवं सूचना प्रौद्योगिकी विभाग ने उक्त नीति का अनुपालन करते हुए
निविदा से संबंधित निर्णय करने के लिए एक टेम्प्लेट तैयार किया है। यह टेम्प्लेट केवल परामर्शी प्रकृति
का है। इलेक्ट्रॉनिक्स एवं सूचना प्रौद्योगिकी विभाग द्वारा जारी टेम्प्लेट की प्रति सूचना एवं दिशा-निर्देश
के लिए इसके साथ संलग्न है।

संलग्नक : यथोक्त

सन्तोष मिश्रा
(संतोष मिश्रा)
उप निदेशक रेल भण्डार (सा.)I
रेलवे बोर्ड

सं. 2011/आरएस(जी)/779/9

नई दिल्ली, दिनांक : 19.08.2014

1. वित्त सलाहकार एवं मुख्य लेखाधिकारी, सभी भारतीय रेलें एवं उत्पादन इकाइयां।

2. पीसीई, सभी भारतीय रेलें एवं उत्पादन इकाइयां, डब्ल्यूपीओ/पटना, आरसीएफ/रायबरेली, कॉफमो, डीएमडब्ल्यू।
3. एडीएआई (रेलें), नई दिल्ली (10 अतिरिक्त प्रतियों सहित)।
4. लेखा निदेशक, सभी भारतीय रेलें।
5. सीओएस, सीएमई, सीईई, सीएसटीई, सभी भारतीय रेलें एवं उत्पादन इकाइयां, आरसीएफ/आरबीएल/नई दिल्ली, कॉफमो, कोर, डब्ल्यूपीओ और आरडब्ल्यूपी/बेला।
6. निदेशक:-
 - क. भारतीय रेल सिगनल इंजीनियरी एवं दूरसंचार संस्थान, सिकंदराबाद।
 - ख. भारतीय रेल यांत्रिक एवं बिजली इंजीनियरी संस्थान, जमालपुर।
 - ग. भारतीय रेल बिजली इंजीनियरी संस्थान, नासिक।
 - घ. वरिष्ठ प्रो. (सामग्री प्रबंधन), एनएआईआर, वडोदरा।
 - ड. भारतीय रेल सिविल इंजीनियरी संस्थान, पुणे।
 - च. भारतीय रेल यातायात प्रबंधन संस्थान, लखनऊ।
7. निदेशक, लौह एवं इस्पात, 3, कोयला घाट स्ट्रीट, कोलकाता।
8. कार्यपालक निदेशक (भंडार), अ.अ.मा.सं., लखनऊ।
9. मुख्य रेल संरक्षा आयुक्त, लखनऊ।
10. क्षेत्रीय रेल प्रशिक्षण संस्थान, सुकाडिया सर्कल, उदयपुर।

सन्तोष मिश्र
(सन्तोष मिश्र)

उप निदेशक रेल भंडार (सा.)।
रेलवे बोर्ड

सं. 2011/आरएस(जी)/779/9

नई दिल्ली, दिनांक : 19.08.2014

प्रतिलिपि प्रेषित:

1. जनरल सेक्रेटरी, एआईआरएफ, कमरा नं. 248 और एनएफआईआर कमरा नं. 256-सी, रेल भवन
2. सेक्रेटरी जनरल, आईआरपीओएफ, कमरा नं. 268, एफआरओए, कमरा नं. 256-डी और एआईआरपीएफए, कमरा नं. 256-डी, रेल भवन।

सन्तोष मिश्र
(सन्तोष मिश्र)

उप निदेशक रेल भंडार (सा.)।
रेलवे बोर्ड

Ministry of Communications and Information Technology
Department of Electronics and Information Technology

Template for inclusion of the policy provision regarding preference to domestically manufactured electronic products in Government procurement in the procurement tenders by Ministries/Departments

- 1) Purchaser reserves the right for providing preference to domestically manufactured electronic products in terms of the Department of Electronics and Information Technology (DeitY) Notification No.33(3)/2013-IPHW dated 23.12.2013 read with Notification No. ----- dated --- (refer Annexure) and Guidelines issued thereunder through Notification No. --- dated ---. A copy of the aforesaid Notifications/Guidelines can be downloaded from DeitY website i.e. URL www.deity.gov.in/esdm. Purchase preference for domestic manufacturer, methodology of its implementation, value addition to be achieved by domestic manufacturers, self-certification, and compliance and monitoring shall be as per the aforesaid Guidelines/ Notifications. The Guidelines may be treated as an integral part of the tender documents.
- 2) The modalities through which the preference for Domestically Manufactured Electronic Products (DMEPs) shall be operated are as follows:
 - a) The electronic products for which preference will be provided to domestic manufacturers shall be
 - b) The quantity of procurement for which preference will be provided to domestic manufactures shall be X% of the total tendered quantity.
 - c) Percentage of domestic value addition which qualifies the electronic product i.e..... to be classified as domestically manufactured shall be Y% for the year 20__-__.
 - d) The preference to DMEP shall be subject to meeting technical specifications and matching L1 price.
- 3) Domestic manufacturers are required to indicate the domestic value addition in terms of BoM for the quoted product, in terms of aforesaid guidelines, in their bid in the following format:

Format for Domestic Value Addition in terms of Guidelines issued for procurement of notified electronic products by Government

Item No.	Item Description	Manufacturer/ Supplier	Country of Origin	Value	Domestic Value Addition in Percentage
1.					
2.					

4) Bidders, claiming to bid in the status of domestic manufacturer, are required to give an undertaking in the format as given as Form 1 of the guidelines No.----- dated-----, Furnishing of false information on this account shall attract penal provisions as per Guidelines/ Notification.

5) Procedure for award of contracts involving procurement from domestic manufacturers:

"For each electronic product proposed to be procured, among all technically qualified bids, the lowest quoted price will be termed as L1 and the rest of the bids shall be ranked in ascending order of price quoted, as L2, L3, L4 and so on. If L1 bid is of a domestic manufacturer, the said bidder will be awarded full value of the order. If L1 bid is not from a domestic manufacturer, the value of the order awarded to L1 bidder will be the balance of procurement value after reserving specified percentage of the total value of the order for the eligible domestic manufacturer. Thereafter, the lowest bidder among the domestic manufacturers, whether L2, L3, L4 or higher, will be invited to match the L1 bid in order to secure the procurement value of the order earmarked for the domestic manufacturer. In case first eligible bidder (i.e. domestic manufacturer) fails to match L1 bid, the bidder (i.e. domestic manufacturer) with next higher bid will be invited to match L1 bid and so on. However, the procuring agency may choose to divide the order amongst more than one successful bidder as long as all such bidders match L1 and the criteria for allocating the tender quantity amongst a number of successful bidders is clearly articulated in the tender document itself. In case all eligible domestic manufacturers fail to match the L1 bid, the actual bidder holding L1 bid will secure the order for full procurement value". Only those domestic manufacturers whose bids are within 20% of the L1 bid would be allowed an opportunity to match L1 bid.

6) The attention of the procuring agencies is drawn to the following clause in the Guidelines:

"5.4 The tender conditions would ensure that domestically manufactured electronic products are encouraged and are not subjected to restrictive product specifications or mandatory requirement of prior experience. The procuring agency may also rationally identify and evaluate predatory pricing by any bidder. However procuring Department or Agency may incorporate such stipulations as may be considered necessary to satisfy themselves of the security, production capability and product quality of the domestic manufacturer."

7) In case of turnkey/ system-integration projects, eligibility of a bidder as a domestic manufacturer would be determined on the domestic value addition calculated only for the value of notified DMEPs i.eforming part of the turnkey/system-integration project and not on the value of whole project.

Annexure

Notified Electronic Products

- (i) Desktop Personal Computers (PCs) vide DeitY Notification No. 33(3)/2013-IPHW dated 22.05.2014
- (ii) Dot Matrix printers vide DeitY Notification No. 33(3)/2013-IPHW dated 22.05.2014
- (iii) Tablet Personal Computers (PCs) vide DeitY Notification No. 33(3)/2013-IPHW dated 22.05.2014
- (iv) Laptop Personal Computers (PCs) vide DeitY Notification No. 33(3)/2013-IPHW dated 22.05.2014
- (v) Smart Cards vide DeitY Notification No. 33(3)/2013-IPHW dated 22.05.2014
- (vi) LED Products vide Notification No. 33(3)/2013-IPHW dated 22.05.2014
- (vii) Telecommunication Products vide DoT Notification No. 18-07/2010-IP dated 5.10.2012