

**GOVERNMENT OF INDIA
MINISTRY OF RAILWAYS
RAILWAY BOARD**


No.2010/RS(G)/363/1

New Delhi, dated 8 .1.2015

**Controller of Stores,
All Indian Railways and PUs including NF(C),WPO/Patna, RWF/Bela,
COFMOW, ED(Stores)/RDSO**

Subject: National workshop on 'Make in India' policy.

1. A National Workshop on creating an enabling framework for stimulating investments for 'Make in India' organized on 29th December 2014 by DIPP in which an interaction took place between Ministry of Railways and Rail Industry representatives . Presentation of the short term, short term and long term plans of action was also made by Secretaries of all Ministries including CRB. Copy of the presentation of Ministry of Railways is enclosed.
2. During the Workshop Hon'ble Prime Minister in his address had stressed to aim for having world class manufacturing facilities in India which made "zero defect" products and that we should take forward this initiatives in all earnestness.
3. The commitments made to the Hon'ble Prime Minister had to be strictly adhered to. To achieve this objective, you are advised to work in a time bound manner. The progress shall be reviewed periodically.


(M.K. Gupta)
Director Railway Stores(IC)
Railway Board

Encl: As above

Copy to : Adv. RS(P) and all EDs and Directors of Stores Dte.



"Make in India"

Indian Railways: Opportunities and Challenges

29th December, 2014

Indian Railways (IR) aspires to become world class

- ① **High speed train corridors and increasing speed of existing trains**
- ② **Network expansion (20,000 kms New Lines, 9,700 kms Gauge Conversion, 9,200 kms Doubling)**
- ③ **Station upgradation with private investments (8000 stations on IR to be offered for investment)**
- ④ **Manufacturing of hi-end technology products and Import Substitution**
 - Up-gradation of existing manufacturing capabilities (Production Units and workshops)
 - Increase domestic component in manufacture of track laying and maintenance machines
 - Promote Indian manufacturing of Safety/Signalling items like Digital axle counters, Train protection systems, Electronic interlocking
- ⑤ **Develop World Class Logistics Parks**

Source: BCG Analysis
PM Summary - Railways - Make in India_Vec3.pptx

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Agenda to promote MAKE IN INDIA opportunities on Indian Railways: Less than 1 year

1. Finalise plans for manufacturing of new technology rolling stock
 - LIGHT WEIGHT coaches and wagons
 - TRAIN SETS, both diesel and electric
 - HIGH HP Locomotives, both diesel and electric
2. Getting state of art manufacturing technology through FDI
 - *Framework for transfer of technology*
 - *Industry seeking business/volume assurance*
3. Tax incentives around excise holiday or customs
4. Framework for administrative / technical clearances and consistency in policy on projects and technologies; decentralize decision making
5. Setting up of an institutionalised partnership arrangement between Railways and the Private sector to foster PPP

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Agenda to promote MAKE IN INDIA opportunities on Indian Railways: Between 1-3 years

1. Improved and transparent long term procurement and demand forecast policy; tenders to be finalised in a time bound manner
2. Ensure funding and timely completion of Priority Projects
 - Improve project completion rate
3. Accelerated import substitution
 - Reduce existing import bill of Rs 2200 cr of manufacturing items (8.5%)
4. Promote multiple Railway Technology Universities
5. Setting up of Skill Development Centers near or at Railway Stations in remote areas where electricity is available
6. Industry participation; e.g. OEMs to be part of maintenance business
7. Increase scope of manufacturing signalling technology items (currently Rs.1,500 crore)

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Agenda to promote MAKE IN INDIA opportunities on Indian Railways: 3 years

- 1. Roll out development of Bullet Train projects**
- 2. Implementation of Dedicated Freight Corridor projects, suburban corridor projects**
- 3. Upgradation/development of Stations**
- 4. Development of world class LOGISTICS PARKS**
- 5. Indian Railways to take lead in multi modal transportation development**
- 6. Reduce import to 20% of our current import bill**
- 7. Encourage and incentivize private players to invest in R&D and testing**
- 8. Encourage exports**

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Thank you