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GOVERNMENT OF INDIA (भारत सरकार)  
MINISTRY OF RAILWAYS (रेल मंत्रालय)  
(RAILWAY BOARD) (रेलवे बोर्ड)

No. 2015/RS(G)/779/5

New Delhi, dated : 01.02.2018

General Manager, All Indian Railways/PUs, NF(C), CORE  
DG/RDSO/Lucknow and NAIR/Vadodara  
CAOs, DMW/Patiala, WPO/Patna, COFMOW/New Delhi, IROAF/New Delhi  
CMDs/MD All Railway PSUs, KRCL, MRVC

Sub : Public Procurement (Preference to Make in India) Order - 2017.

Ref : i) Railway Board Letter No. 2015/RS(G)/779/5, Dtd. 03.08.2017.  
ii) Railway Board Letter No. 2015/RS(G)/779/5, Dtd. 27.12.2017.

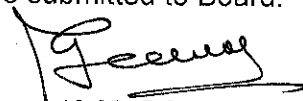
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Railway Board Vide letter under reference (i) above, have issued detailed instructions for implementation of Public Procurement (Preference to Make in India) Order - 2017. Zonal Railways/PUs/Railway PSUs were also advised for ensuring the compliance from time to time.

In the recent meeting of Standing Committee for implementing the policy related to "Public (Preference to Make in India) order, 2017" held on 6th December, 2017, it was highlighted that some of Railway Units are not sensitive to 'Make in India' policy resulting in elimination of deserving domestic manufacturers.

In order to ensure that every participating vendor indicate local content along with their offer, a suitable mandatory provision has been made in IREPS website. All Railway units/PUs/PSUs should make changes in their tender conditions to align with **Preference to Make in India policy** wherever applicable.

It is also to be mentioned that the Public Procurement (Preference to Make in India) Order 2017 is not limited in its scope to mere supply of either goods or services alone, and that the contracts for **procurement of works** are also covered by this order. To ensure strict implementation of the Policy it is therefore desired that:

- (1) Tender Committees and TAAs to evaluate the tenders as per the above policy only.
- (2) The Public Procurement (Preference to Make in India) order 2017 shall supersede existing tender conditions wherever applicable.
- (3) Policy directives circulated by Railway Board on Public Procurement (Preference to Make in India) Order 2017, should be implemented in letter and spirit without any exception and compliance be submitted to Board.

  
(A.K. GOEL)

Director General (Railway Stores)  
Railway Board

**Copy to:**

1. FC, ME, MTR, MRS, MS, MT, DG (S&T), DG(Personnel), DG (RHS), DG (RPF)
2. All AMs, PEDs & Executive Directors of Railway Board