# भारत सरकार GOVERNMENT OF INDIA रेल मंत्रालय MINISTRY OF RAILWAYS (रेलवे बोर्ड) (Railway Board)

## No. 2020/RS(G)/779/17

dated 16.12.2021

The General Managers, All Indian Railways/PUs, NF(C), CORE DG/RDSO/Lucknow, NAIR/Vadodara, PCAO, DMW/Patiala, COFMOW/NDLS, CAO, WPO/Patna, RWP/ Bela.

Subject: Amendment in e-RA policy to give impetus to Development of vendors

Ref:

- i. Railway Bd letter no 2017/Trans/01/Policy/Pt-S dated 28.03.2018
- ii. Railway Board letter No. 2019/RS(G)/779/2 dated 08.08.2019
- iii. Railway Board Letter No. RS(M)/2011/EPS/01 Pt. dated 18.10.2019
- iv Railway Board Letter No.99/RS(G)/709/1 Pt dated 13-01-2015
- v. Railway Board Letter No.2021/RS(G)/779/21 dated 13.12.2021

In order to give further impetus to the development efforts of vendors, the following amendment is issued to e-RA policy-

Para No.	From	То
2.2 a, Note ii	In case of Stores tenders, selection of vendors for Reverse Auction for developmental ordering:	In case of Stores tenders, selection of vendors for Reverse Auction for
	Offers Qualified for Development Order, with initial price offer lower than the highest initial price offer of a vendor Qualified for Bulk Order and selected for Reverse Auction after elimination, shall be allowed to participate in RA.	developmental ordering:  (1) Offers Qualified for Development Order, with initial price offer lower than the highest initial price offer of a vendor Qualified for Bulk Order and selected for Reverse Auction after elimination, shall be allowed to participate in RA.
		(2) However, for the items where it is considered essential to also consider the offers for placement of developmental order from vendors categorized as Qualified for Development Order, whose received rates are higher than the rate applicable for offers categorized as qualified for Bulk

16.12.21

letter dated 28.03.2018(under ref (i) above), all bids categorized as Qualified for Developmental Order shall be allowed to participate in Reverse Auction. Suitable clause for applicability of one out of these two options for participation/elimination of vendors qualified for Development Order shall be mentioned in the tender.

# Para 2(d) as under is added in Annexure A of the policy-

d. Declaration regarding eRA participation/elimination criteria for vendors categorized as Qualified for Development order for the purpose of eRA as per clause 2.2 (a)- Note (ii) of the policy and setting the matching option in eRA application.

This is issued with the concurrence of Finance Directorate of Railway Board.

(Chandan Kumar)
Director Railway Stores(IC)
Railway Board

# No. 2020/RS(G)/779/17

Dated:16.12.2021

- 1. PFAs, All Indian Railways & Production Units
- 2. The ADAI(Railways), New Delhi
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For Member Finance/Railways

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