

No.2024/I & Trans. Cell / IR Asset NFR / Policy

New Delhi, Date: 15.04.2024

The General Managers,
PHODs/CHODs
All Indian Railways

Subject: Non-Fare Revenue (NFR) Potential of IR Assets Through e-Auction

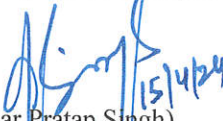
Policy of e-Auction for Commercial Earnings and Non-Fare Revenue (NFR) was introduced vide Railway Board letter No. 2022/TC (FM) /10/04 dated 13.06.2022 (Freight Marketing Circular 11 of 2022). The advent of e-Auction for awarding 'earnings contract' has given a wider market presence to railway assets having NFR / sundry earnings potential and has yielded superior value than normal mode of tendering.

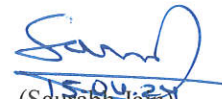
In view of the above, it has been decided that:


- (i) Every asset having NFR potential would be identified by the commercial department and / or concerned department / branch / unit holding the asset (referred to hereinafter as nodal department).
- (ii) For Divisions, the location / asset-lot (except Stations), identified for NFR potential, by the respective branch-officer, would be approved by the DRM and would also designate for each identified asset-lot offered for e-Auction, an Asset Nodal Officer (ANO) not below senior scale.
- (iii) Similarly, for PUs / HQrs / RDSO / Training Institutes (CTIs /ZRTIs etc.) / Workshops / Any Other Unit of IR, the asset-lot, identified for NFR potential, would be approved by the respective GM / AGM / DG / Head of the Institute / CWM / Head of the Unit and would also designate for each identified asset-lot offered for e-Auction, an Asset Nodal Officer (ANO) not below senior scale.
- (iv) The nodal department, as referred at (i) above, would with concurrence of associate finance intimate the approved asset-lot, identified for NFR potential, to the Auction Conducting Officer (ACO) for e-Auction in terms of SOP Part-E: Commercial Matters, item 65 issued vide Board's letter no. 2023/I& Trans. Cell /SOP-Commercial/P dt 19.01.2024.
- (v) For every asset-lot identified for NFR potential and offered for e-Auction, a supplementary agreement (for contract performance), in terms of the Bid document, would be signed between the Bidder and the ANO after the Auction is completed by the ACO and before the 'Contract Start Date' as mentioned in para 21.1 of the FMC No. 11 of 2022.

This issues with the approval of the Railway Board (MOBD, MI, MTRS, MF and CRB & CEO).

Kindly acknowledge receipt and ensure compliance.


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1. PFAs, All Indian Railways & Production Units
2. The ADAI (Railways), New Delhi
3. The Director of Audit, All Indian Railways


(JDFC)
for Member Finance

Copy-As per list enclosed

Copy for information to:

1. The Director General, National Academy of Indian Railways, Vadodara.
2. The Director General, Indian Railway Institute of Civil Engineering, Pune.
3. The Director General, Indian Railway Institute of Mechanical and Electrical Engineering, Jamalpur.
4. The Director General, Indian Railway Institute of Signal Engineering and Telecommunications, Secunderabad.
5. The Director General, Indian Railway Institute of Electrical Engineering, Nasik.
6. The Director General, Indian Railway Institute of Transport Management, Lucknow.
7. The Executive Director, Indian Railways Centre for Advanced Maintenance Technology, Gwalior.
8. The Registrar, Railway Claims Tribunal, Delhi.
9. The Chief Commissioner of Railway Safety, Lucknow.
10. The Secretary, Railway Rates Tribunal, Chennai.
11. The Chairman. Railway Recruitment Board, Ahmedabad. Ajmer, Allahabad, Bangalore, Bhopal, Bhubaneswar, Chandigarh, Chennai, Gorakhpur. Guwahati, Jammu & Srinagar, Kolkata, Malda, Mumbai, Muzaffarpur, Patna, Ranchi, Secunderabad and Trivendrum.
12. The Genl. Secy., AIRF, Room No. 253, & NFIR Room No. 256-E, Rail Bhavan
13. The Secy. Genl., IRPOF, Room No. 476-K. FROA, Room No. 256-A & AIRPFA, Room No. 256-D Rail Bhavan


15/04/2024

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Copy to:

1. Advisor/MR, EDPG/MR, OSD/MR, OSD/Coord/MR, Additional PS/MR PS/MoSR(D), EDPG/MoSR(D), EDPG/MoSR(J), Addl.PS/MoSR(J)
2. PSOs/Sr.PPSs/PPSs to CRB & CEO, M/O&BD, MF, M/TRS, M/Infra
3. All DGs, Secretary/RB, All AMs, PEDs, All EDs, Railway Board.
4. IG/P&TS, Railway Board.
5. RBCC, Room No. 476 for uploading on the website.


15/04/2024

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