



भारत सरकार / Government of India
रेल मंत्रालय / Ministry of Railways
(रेलवे बोर्ड) / (Railway Board)



No.2024/I&Trans.Cell/IRAssetNFR/P/Corrigendum
E-office no. 3482665

New Delhi
Dated: 17.04.2025

**The General Managers, all Zonal Railways; and
Metro Railway, Kolkata**

Subject: Clarification to the Transformation Cell letter dated 15.04.2024 on Non-Fare Revenue (NFR) Potential of IR Assets through e-Auction.

Reference: Board's letter No.2024/I&Trans.Cell/IRAsset NFR/Policy dated 15.04.2024

The Railway Board was requested to provide certain clarifications regarding the Transformation Cell letter under reference. The Board has examined the matter, and accordingly, the following clarification is provided.

Extant Para of the letter No.2024/I&Trans.Cell/IR Asset NFR/Policy. dated 15.04.2024	This may be read as: (changes are underlined and in bold below)
(iii) Similarly, for PUs/HQrs/RDSO/Training Institutes (CTIs/ZRTIs etc.)/Workshops/Any other Unit of IR, the asset-lot, identified for NFR potential, would be approved by the respective GM/AGM/DG/Head of the institute/CWM/Head of the unit would also designate for each identified asset-lot offered for e-Auction, an Asset Nodal Officer (ANO) not below senior scale.	(iii) Similarly, <u>for other than Open-Line nodal departments such as,</u> PUs/HQrs/RDSO/Training Institutes (CTIs/ZRTIs etc.)/Workshops/Any other Unit of IR, the asset-lot, identified for NFR potential, would be approved by the respective GM/AGM/DG/Head of the institute/CWM/Head of the unit and would also designate for each identified asset-lot offered for e-Auction, an Asset Nodal Officer (ANO) not below senior scale.

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Pranav Kumar Mallick

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<p>(iv) The nodal department, as referred as (i) above, would with concurrence of associate finance intimate the approved asset-lot, identified for NFR potential, to the Auction Conducting Officer (ACO) for e-Auction in terms of SOP Part-E: Commercial Matters, item 65 issued vide Board's letter no. 2023/I&Trans.Cell/SOP-Commercial/P dt. 19.01.2024 .</p>	<p>(iv) The nodal department, <u>as referred at (i) &(iii) above</u>, would with concurrence of associate finance intimate the approved asset-lot, identified for NFR potential, to the Auction Conducting Officer (ACO) <u>(commercial officer of the serving railway division)</u>for e-Auction in terms of SOP Part-E: Commercial Matters, item 65 issued vide Board's letter no. 2023/I&Trans.Cell/SOP-Commercial/P dt. 19.01.2024.</p> <p><u>[note: The ACO, for lots approved for an ANO by the approving authority as per para iii of the instant policy letter, shall be the commercial department officer (DCM/Sr.DCM/CCM) as per the governing SOP item mentioned at para iv above and holding territorial jurisdiction over the nearest railhead of the respective Production Unit / RDSO / Training Institute (CTIs / ZRTIs etc.) / Workshops / Any Other Unit of IR whose assets have been offered by the ANO for auction catalogue to the ACO.</u></p>
<p>(v) For every asset-lot identified for NFR potential and offered for e-Auction, supplementary agreement in (for contract performance), in terms of the bid document, would be signed between the Bidder and the ANO after the Auction is completed by the ACO and before the 'Contract Start Date' as mentioned in para 21.1 of the FMC No. 11 of 2022.</p>	<p>(v) For every asset lot identified by <u>a department other than the commercial</u> for NFR potential and offered for e-Auction, an <u>agreement and/or</u> supplementary agreement in (for contract performance), in terms of the Bid document, would be signed between the Bidder and the ANO after the Auction is completed by the ACO and before the 'Contract Start Date' as mentioned in para 21.1 of the FMC No. 11 of 2022.</p>

This issues with the approval of the Board (MOBD, MI, MF and CRB).

Kindly acknowledge the receipt and ensure compliance.



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Copy for information to:

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3. The Director General, Indian Railway Institute of Mechanical and Electrical Engineering, Jamalpur.
4. The Director General, Indian Railway Institute of Signal Engineering and Telecommunications, Secunderabad.
5. The Director General, Indian Railway Institute of Electrical Engineering, Nasik
6. The Director General, Indian Railway Institute of Transport Management, Lucknow.
7. The Executive Director, Indian Railways Centre for Advanced Maintenance Technology, Gwalior.
8. The Registrar, Railway Claims Tribunal, Delhi.
9. The Chief Commissioner of Railway Safety, Lucknow.
10. The Secretary, Railway Rates Tribunal, Chennai.
11. The Chairman. Railway Recruitment Board, Ahmedabad. Ajmer, Allahabad, Bangalore, Bhopal, Bhubaneshwar, Chandigarh, Chennai, Gorakhpur. Guwahati, Jammu & Srinagar, Kolkata, Malda, Mumbai, Muzaffarpur, Patna, Ranchi, Secunderabad and Trivendrum.
12. The Genl. Secy., AIRF, Room No. 253, & NFIR Room No. 256-E, Rail Bhavan
13. The Secy. Genl., IRPOF, Room No. 476-K. FROA, Room No. 256-A & AIRPFA, Room No. 256-D Rail Bhavan



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3. All DGs, Secretary/RB, All AMs, PEDs, All EDs, Railway Board.
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No.2024/I & Trans. Cell / IR Asset NFR / Policy

New Delhi, Date: 15.04.2024

The General Managers,
PHODs/CHODs
All Indian Railways

Subject: Non-Fare Revenue (NFR) Potential of IR Assets Through e-Auction

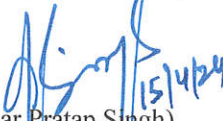
Policy of e-Auction for Commercial Earnings and Non-Fare Revenue (NFR) was introduced vide Railway Board letter No. 2022/TC (FM) /10/04 dated 13.06.2022 (Freight Marketing Circular 11 of 2022). The advent of e-Auction for awarding 'earnings contract' has given a wider market presence to railway assets having NFR / sundry earnings potential and has yielded superior value than normal mode of tendering.

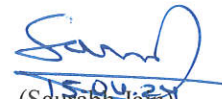
In view of the above, it has been decided that:


- (i) Every asset having NFR potential would be identified by the commercial department and / or concerned department / branch / unit holding the asset (referred to hereinafter as nodal department).
- (ii) For Divisions, the location / asset-lot (except Stations), identified for NFR potential, by the respective branch-officer, would be approved by the DRM and would also designate for each identified asset-lot offered for e-Auction, an Asset Nodal Officer (ANO) not below senior scale.
- (iii) Similarly, for PUs / HQrs / RDSO / Training Institutes (CTIs /ZRTIs etc.) / Workshops / Any Other Unit of IR, the asset-lot, identified for NFR potential, would be approved by the respective GM / AGM / DG / Head of the Institute / CWM / Head of the Unit and would also designate for each identified asset-lot offered for e-Auction, an Asset Nodal Officer (ANO) not below senior scale.
- (iv) The nodal department, as referred at (i) above, would with concurrence of associate finance intimate the approved asset-lot, identified for NFR potential, to the Auction Conducting Officer (ACO) for e-Auction in terms of SOP Part-E: Commercial Matters, item 65 issued vide Board's letter no. 2023/I& Trans. Cell /SOP-Commercial/P dt 19.01.2024.
- (v) For every asset-lot identified for NFR potential and offered for e-Auction, a supplementary agreement (for contract performance), in terms of the Bid document, would be signed between the Bidder and the ANO after the Auction is completed by the ACO and before the 'Contract Start Date' as mentioned in para 21.1 of the FMC No. 11 of 2022.

This issues with the approval of the Railway Board (MOBD, MI, MTRS, MF and CRB & CEO).

Kindly acknowledge receipt and ensure compliance.


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No.2024/I & Trans. Cell / Asset NFR / Policy

New Delhi, Date: 15.04.2024

1. PFAs, All Indian Railways & Production Units
2. The ADAI (Railways), New Delhi
3. The Director of Audit, All Indian Railways


(JDFC)
for Member Finance

Copy-As per list enclosed

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6. The Director General, Indian Railway Institute of Transport Management, Lucknow.
7. The Executive Director, Indian Railways Centre for Advanced Maintenance Technology, Gwalior.
8. The Registrar, Railway Claims Tribunal, Delhi.
9. The Chief Commissioner of Railway Safety, Lucknow.
10. The Secretary, Railway Rates Tribunal, Chennai.
11. The Chairman. Railway Recruitment Board, Ahmedabad. Ajmer, Allahabad, Bangalore, Bhopal, Bhubaneswar, Chandigarh, Chennai, Gorakhpur. Guwahati, Jammu & Srinagar, Kolkata, Malda, Mumbai, Muzaffarpur, Patna, Ranchi, Secunderabad and Trivendrum.
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2. PSOs/Sr.PPSs/PPSs to CRB & CEO, M/O&BD, MF, M/TRS, M/Infra
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