

**GOVERNMENT OF INDIA  
MINISTRY OF RAILWAYS  
(RAILWAY BOARD)**

No.2018/NFR/47/CCM Mtg  
The General Managers,  
All Zonal Railways  
Metro Railway. Kolkatta.

New Delhi, dated 23.10.2019

*(Commercial Circular No 51/2019)*

- Sub:** Clarifications/Modifications in the existing para of CC 50/2018 dated 12.09.18 & NINFRIS Scheme dated 21.05.2018 of NFR Policies.
- Ref:** (i) General Manager/Western Railway's DO letter No. CA 11/66 Vol. III dated 30.9.2018.  
(ii) This office letter of even number dated 12.09.18 of CC 50/2018.  
(iii) This office letter of even number dated 01.11.18 of CC 63/2018.

The proposal received from General Manager, Western Railway has been examined. After due deliberation, the Competent Authority have decided to carry out following modifications in the NFR policies, details of which are as under:

Policy Para no.	Existing Para/Suggestions	Modified Para/Clarifications
3.2 of CC 50/2018 & CC 63/2018	"Zonal Railways shall receive Security Deposit equivalent to six months (6) license fee calculated for the final year of the contract, in advance, in the form of an irrevocable bank guarantee from a Scheduled Commercial Bank".	<b>Modified Para:</b> "Zonal Railways shall receive Security Deposit equivalent to six months (6) license fee calculated for the final year of the contract, in advance, in the form of an irrevocable bank guarantee/fixed deposit receipts from a Scheduled Commercial Bank". However, the General Manager of the Railways are empowered to exercise the power to lower <del>of</del> the quantum of security deposit in consultation with Associate Finance.
2.15 of CC 2/2017 &  para no 3.9 of NINFRIS scheme dated 21.05.18	<b>Para 2.15 Term of Unsolicited Proposal Policy:</b> The tenure of the Agreement to be entered into by the Railway with the selected bidder which shall not be more than 5 years.  <b>Para 3.9 of NINFRIS scheme:</b> The tenure for such NFR initiatives shall be one year or part thereof, but can be extended by further one year, with the approval of DRM. In such cases, the license fee applicable for the extended period may be determined depending on the realization of the potential of the project	<b>Clarification:</b> <b>Vide para No. 1.1 of CC No.50/2018 dated 12.09.2018,</b> the tenure for Policy for Unsolicited Proposals, Out of Home Advertising, Mobile Assets Advertising and Rail Display Network (RDN) is already decided as "minimum of 3 years and maximum of 5 years".  <b>Modified Para 3.9 of NINFRIS:</b> <i>Para 3.9 of NINFRIS scheme: The tenure for such NFR initiatives shall be one year or part thereof, but can be extended by further one year, with the approval of DRM. In such cases, the license fee applicable for the extended period may be determined depending on the realization of the potential of the project. However, in capital intensive NINFRIS proposals, if it is felt that there is potential to generate revenue if the duration of contract is longer, in such cases General Manager may fix the tenure of proposal under NINFRIS upto a maximum period of 5 years. Railways should ensure that in normal circumstances extant provisions of policy would prevail.</i>

This issues with the approval of the Board and concurrence of Finance Directorate of Ministry of Railways.  
Kindly acknowledge receipt of this letter.

*(P.C. Verma)*  
**Joint Director (NFR)**  
**Railway Board**

No.2018/NFR/47/CCM Mtg

New Delhi, dated 23.10.2019

Copy to PFA, all Indian Railways - for information and necessary action.

*(Pallavi Joshi)*  
**For Financial Commissioner,**  
**Railway Board**

Copy to PCCM, all Zonal Railways - for information and necessary action pl.