

भारत सरकार/GOVERNMENT OF INDIA रेल मंत्रालय /MINISTRY OF RAILWAYS रेलवे बोर्ड/(RAILWAY BOARD)



No. 2020/EnHM/10/01

New Delhi, dated 22.07.2025

PCMEs, All Zonal Railways.

Sub: New version 2.0 for OBHS and related services on GeM.

Ref: GeM's D.O. Letters No. 01/ACEO-GeM-RKS/2025 dt. 03.03.2025 & 15.05.2025.

Please find enclosed herewith the under reference D.O. letters received from Ministry of Commerce & Industry (Government e-Marketplace) conveying the upgradation of the category of 'OBHS and Related Services for Railways (Version 2.0)' on the Government e-Marketplace (GeM) after a consultative committee Meeting held on 15.01.2025 at the GeM office in presence of senior officials of Mechanical Department of Northern Railway..

- 2. The letters further mentions that the category based procurement enables standardized technical parameters and provides a level playing field to all prospective sellers to upload catalogues and participate in tenders. For bids published in a category, notifications are sent to all sellers registered in the category ensuring better participation, leading to better price discovery, whereas, custom and BOQ bids are entirely buyer driven bids where the specifications and notifications to be sent are decided by the buyer and the catalogues used by the seller for participation is not approved by GeM. Therefore, once a regular category is made available on GeM for a particular goods/service, it is not appropriate to make procurement using custom bids.
- 3. It has also been stated that GeM analyzed the various custom bids issued by multiple Railway buyers on GeM for OBHS and related services during period of March-April 2025. During this period, 12 custom bids over Indian Railways (issued by ECR, ER, NWR, NR, SECR, SWR, WCR and WR) have been floated for OBHS Services, despite new revamped regular category for OBHS and related services being available on GeM. A mail was sent from GeM to respective buyers on 29.04.2025, followed by second level escalation mail to concerned PCMEs on 02.05.2025, however, no corrective action on any of these bids was taken.
- In view of the above, following is advised:-
 - (a) Bids for OBHS and related services may be explored and executed in available category as far as possible; and,
 - (b) The 12 custom bids (issued by ECR, ER, NWR, NR, SECR, SWR, WCR and WR) as mentioned in the letter under reference may be revisited to the extent feasible.

(Ajay Jha), Director/ EnHM, Railway Board.