

भारत सरकार (GOVERNMENT OF INDIA)
रेल मंत्रालय (MINISTRY OF RAILWAYS)
रेलवे बोर्ड (RAILWAY BOARD)

No.TCR/1078/2015/05 Pt.

New Delhi, dated: 20.10.2016

Chief Commercial Managers,
All Indian Railways.

**Sub: Freight Incentive Scheme for Loading Bagged Consignment in
Open and Flat Wagons.**

1.0 Board have decided to introduce a Freight Incentive Scheme for loading of bagged consignment in Open and Flat Wagons as detailed below:

(i) **Objective:**

To garner additional volume of traffic and revenue by granting incentives to customers for loading of bagged consignment in open and flat wagons.

(ii) **Incentive:**

Following freight discounts will be granted on NTR for loading bagged consignment in Open and Flat wagons:

Commodities	% discount on NTR
Cement, China clay, All types of Chemical Manures (except Rock Phosphate), Foodgrain, De-oiled Cake, Soap stone powder, Hydrated lime, Quick lime, Lead/Zinc concentrate, Bentonite powder, Soda Ash, Chalk powder, Calcite powder, Calcinated bauxite, Marble chips and Caustic Soda	20%
Fly ash, Urea	30%
In cases, when more than one bagged consignments are clubbed/loaded in open wagon or flat wagons, the applicable freight discount to that consignment may also be granted on pro-rata basis subject to fulfillment of all other terms and conditions. <i>For example, if cement is clubbed and booked along with fly ash (both as bagged consignment) in open and/or flat wagons, the discount would be @20% for cement and 30% for fly ash.</i>	

(iii) **Floor Rate:**

Minimum chargeable freight after all concessions should not be less than NTR of Class-LR1.

(iv) **Permitted Terminals:**

All terminals including Ports

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- (v) **Restricted commodities:**
All commodities other than those mentioned under Para 1.0 (ii).
- (vi) **Lead restriction:**
Not less than or equal to 100 km
- (vii) **Permitted wagons:**
Open wagons (BOXN group wagons, BOST, BOX and equivalent wagons but does not include Hopper wagons); and Flat wagons (BRN group wagons, BFR, BRH, BFNS and equivalent wagons)
- (viii) **Concurrent Freight concession:**
6% concession to and from North Eastern States would be applicable on the discounted NTR under this scheme. For example, if NTR is Rs. 100, then the discounted NTR under the Scheme (after 20% discount) shall be Rs. 80 and 6% concession for NE Region States shall be granted on Rs. 80 and the applicable freight shall be Rs. 75.20 only.
- (ix) **Processing Procedure:**
A customer need not apply for grant of incentive under this scheme. Railway shall give applicable discounts on compliance of the provision of the scheme.
- (x) **Conditions:**
- (i) Commodities should only be loaded in standard bags of up to a maximum of 100 kg.
 - (ii) Tarpaulins, if any, for covering the wagons should be provided by the consignor at their own cost.
 - (iii) Consignor will be required to furnish an undertaking on the Forwarding Note giving their consent to loading in open wagons and to the effect that they would bear full risk for damage/pilferage of the consignment.
 - (iv) Supply of wagons for loading under the scheme will be subject to operational feasibility.
- 2.0 These instructions shall come into force with effect from 24.10.2016 and will remain in force for a period of one year i.e. up to 23.10.2017.
- 3.0 Zonal Railways shall ensure that wide publicity is given to this scheme. Steps should be taken to ensure that the Railway officials fully understand this scheme and implement them correctly.
- 4.0 This issues in consultation with Traffic Transportation Directorate and with the concurrence of the Finance Directorate of the Ministry of Railways.

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(Lata Kumari)
Director, Traffic Commercial (Rates)
Railway Board

No.TCR/1078/2015/05 Pt.

New Delhi, dated:20.10.2016

Copy for information:-

- 1.FA & CAOs, All Indian Railways
- 2.Dy.C&AG (Rlys.), Room No.222, Rail Bhavan, New Delhi.



for Financial Commissioner(Railways)

No.TCR/1078/2015/05 Pt.

New Delhi, dated: 20.10.2016

Copy for information and necessary action to:-

1. General Managers, All Indian Railways.
2. Chief Operations Managers, All Indian Railways.
3. Managing Director, CRIS, Chanakya Puri, New Delhi-23
4. The Chief Administrative Officer, FOIS, Northern Railway, Camp: CRIS, Chanakya Puri, New Delhi-23.
5. Managing Director, Konkan Railway Corporation, Belapur Bhavan, Sector-11, CBD Belapur, New Mumbai-400614.
6. Director General,National Academy of Indian Railways, Vadodara.
7. Director, Indian Railways Institute of Transport Management, Campus: Hardoi Bye Pass Road, Village & Post office: Kanausi, Manaknagar, Lucknow.
8. GS/IRCA, New Delhi.
9. Secretary, Railway Rates Tribunal, 5, P.V.Cherian Road, Crecent Road, Egmore, Chennai- 600105



(Lata Kumari)
Director, Traffic Commercial (Rates)
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EDF(C), EDFM, EDTT(F), EDTT(S), EDME(Frt.), EDVT, EDTC(R),
DTT(G), DF(C),
TT-III, F(C) Branches of Railway Board.