Principal Chief Material Managers,
SR, SCR, SWR and ECoR

Sub:- Minutes of the meeting of PCMMs of South Region with Railway Board held on 12.07.2019 at Southern Railway Hqrs, Chennai.

A copy of the Minutes of the meeting of PCMMs of South Region with Railway Board on 12.07.2019 regarding review of Scrap Sale Performance is sent herewith for information and necessary action. Action taken on the Minutes may please be advised at the earliest.

DA: Minutes.

(V Apparao)
Director Railway Stores (C)
Railway Board.

Copy to: 1) PSO to M(MM) – for kind information of Member (MM)
2) PPS to AM/RS – for kind information of AM/RS
MINUTES OF SALES PERFORMANCE REVIEW MEETING OF PCMMs (SOUTH REGION) HELD ON 12.07.2019 AT SOUTHERN RAILWAY.

Present

| Railway Board       | Railway
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<td>V.P. Pathak</td>
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<td>A.K. Pandey</td>
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- PCMM/S.Rly. welcomed all the officers for the Scrap Review Meeting.

1.0 Presentation by PED/RS (C)

- A presentation was made by PED/RS(C) on overall sales performance of South Region.
- Last year, there was a phenomenal performance in scrap sales, which made the expectations more for this year. PED/RS(C) emphasized that all the Railways should put together their best efforts to exceed ₹4,200 crores scrap sales this year.
- At the end of June’19, total scrap sales was ₹527 crores as against the proportionate target of ₹800 crores, which is 34.13% lower than the proportionate target. Scrap balances have gone up which implies that the disposal is less than the arisings. The engineering works, such as, CTR/GC are going at full pace indicating that the arisings will further pick up. Hence, there is a need to speed up mobilization and convert it to scrap offerings for expeditious scrap disposal. So, Railways should pull up their socks and gear up to increase sales during the remaining months of July and August’19 to bridge the gap of shortfall in scrap sale vis-à-vis proportionate target of ₹1,500 crores up to Aug.’19.
• Efforts should be made to mobilize the scrap by arranging regular meeting at GM/AGM level in HQ and at DRM level in divisions, by including as an agenda item about scrap disposal and by setting up a Joint Task force involving multi department officers, preferably at SAG levels.

2.0 Address by AM/RS

• Sr. Supervisors to be directed to arrange sale of low value scrap. ECoR is following this and other Zonal Railways should start and monitor it regularly.
• Sanctioned works in the Pink Book for last 2 years should be analysed for works like bridge replacement, GC/CTR/TRR, etc. so as to assess the generation of scrap.
• The reinstatement of Scrap Management Shield from this year should also help GMs of Zonal Railways to focus on scrap disposal.
• Foot by foot survey to be done, duly covering the entire zone preferably in co-ordination with ISAs, as is done on some Railways.
• Old Girders, redundant lines, etc., should be identified wherever available and disposed of at the earliest.
• The restricted items of Rolling Stock often get accumulated at cutting yard/workshops, and potential places should be inspected.
• Time available is very short to achieve the targets fixed for 100 days agenda. Hence all out efforts to be made to achieve them.

3.0 Address by Member (MM)

• Review meetings in last year at regional level yielded good results.
• In view of decision of closure of printing press, the working machines available at printing press should be disposed of as second hand machines to get good rates.
• If demand for the scrap rails from Forest department from Karnataka Govt. exists, same can be supplied from other railways also in case SWR is not able to meet the requirement.
• Member (MM) emphasized the need to achieve the targets fixed by putting in maximum efforts.

4.0 Discussion on Railway-wise performance:

4.1 East Coast Railway

• Scrap to the tune of ₹23.85 crores has been sold upto June’19, i.e., 40.37% against the proportionate target of ₹40 crores.
• Total 7,833 MT of Engg. scrap is received upto June’19 against proportionate target of 18,000 MT.
• Monthly meetings are being held regularly at level of CTE & CMM/Sales to maximise of offering of P.Way Scrap.
• 11,050 MT of Engg. scrap was identified during window trailing upto 30.06.2019. 7,833 MT have been offered out of which 4,504 MT have been disposed of and 3,329 MT is catalogue balance. Balance quantity of 3,217 MT of the identified scrap is under lot formation and is expected by 31.07.2019.
• PCMM/ECoR was advised to sell scrap to the tune of ₹26 crores per month during July and Aug.'19 to achieve the target of ₹75 crores by Aug.'19, as per 100 days Action Plan for Stores Department.

4.2 South Central Railway

• SCR has sold scrap of value ₹36.07 Crs. upto June 19, i.e.,-26.39% against the proportionate target of ₹49 Crs.
• PCMM/SCR informed that Engg. Department have committed a quantity of 29,250 MTs of P.Way Scrap whereas Mech. Department and Electrical department have committed a quantity of 26,194 MT of ferrous and 1,804 MT of non-ferrous scrap. He further stated that condemned 64 coaches and 180 wagons are expected during 2019-20.
• PCMM/SCR stared that foot to foot survey was conducted and a quantity of 11,701 MTs was identified out of which 4,756 MTs has been mobilized, during inspections by PCMM/CMMs/DYCMMS/Sr.DMMs.
• Window trailing inspection was conducted by PCMM between SC-RJY. About 3,000 MT of rails released from TRR works and about 1,60,000 PSC have been identified.
• PCMM/SCR was advised to sell scrap to the tune of ₹27 crores per month during July and Aug.'19 to achieve the target of ₹90 crores upto Aug.'19, as per 100 days Action Plan for Stores Department.

4.3 South Western Railway

• SWR has sold scrap of value of ₹26.44 crores upto June 19, which is 23.55% higher when compared to that of last year but 14.71% lower than the proportionate target of ₹31 crores.
• 20,488 MT of Engg. scrap and 11,449 MT of Mech scrap are anticipated during 2019-20. 4028 MT of Engg. scrap and 5,040 MT of Mech scrap have been received upto 30.06.2019.
• Balance quantity of 16,460 MT of engg scrap and 6,409 MT of Mech scrap are expected during 2019-20.
• PCMM/SWR was advised to sell scrap to the tune of ₹17 crores per month during July & Aug.'19 to achieve the target of ₹60 crores upto Aug.'19, as per 100 days Action Plan for Stores Department.
4.4 Southern Railway

- SR has sold scrap of value ₹44.36 crores upto June 19 i.e. -32.79% against the proportionate target of ₹ 66 crores.
- Engineering department reduced their scrap offering from 43,200 MTs to 36,100 MTs.
- PCMM/SR was advised to sell scrap to the tune of ₹ 38 crores per month during July and Aug.'19 to achieve the target of ₹ 120 crores upto Aug’19, as per 100 days Action Plan for Stores Department.

(B) Review of 100 Days priority items:

- 100 days priority items for Stores Department were discussed during the review meeting at Railway Board on 06th and 07th June 2019 along with targets. AM(RS) stated that out of 100 days, almost 40 days are over and it is the right time to review the progress of the same. The targets for these items are to be achieved within 100 days time.

**Discussion on agenda items**-

1. **c-RA with elimination clause in all Supply tenders > Rs. 5 crores**
   Proposal under consideration at Railway Board.

2. **100 % implementation of online EMD refund processing**
   - Instructions have been issued on 31.05.2019. It was observed that all the digital Pay Orders issued after 01.06.2019 are pending. Railways were advised to look into it and ensure the 100% implementation of online EMD refund processing.

3. **100 % implementation of digital vendor bill submission**
   - SR and ECoR have implemented digital vendor bill submission. Other Railways were advised to implement the same immediately.

4. **100 % implementation of online submission and issue of Imprest items (S 1830)**

5. **100% implementation of online Issue Note module (S 1313)**

6. **100% implementation of online placement of non-stock demands/indent**
   - It was observed that many Railways are still performing above activities manually. Railways were advised to implement the digital mode 100% for the same immediately.

7. **Digital MCDO from Railways/PUs to Railway Board**
   - Digital MCDOs has been made mandatory from April’2019 onwards. All South Region complied the same.
8. **Online digital indents for centralized procurement of steel items at Railway Board**
   All the Railways to feed the data of the indents already submitted to Railway Board in the portal similar to WTA indents.

9. **Unified PL for all ‘A’, ‘B’ category items, WTA, Steel and POL items**
10. **Inclusion of unified PL numbers in approved vendor list by vendor approving agencies.**

   All South Region Railways confirmed that all “A”, “B” category, WTA and Steel items have been unified. Railways were advised to adopt unified PLs as operated / issued by the nodal Railways. Nodal Railways must communicate the unified Pls to vendor approving agencies for incorporating in Vendor Directory.

11. **Digitization of tender decision system for global tenders**
    It is under process by CRIS.

12. **On-boarding of additional 2,000 vendors on IREPS**
    Vendor registered on IREPS during June’2019 = 3,831
    Total vendors registered on IREPS as on 01.07.2019 = 1,28,473

13. **Overall availability >98%**
14. **Availability of Safety items (stock >1 month) – 100%**
15. **Availability of Passenger Necessity items (stock > 1 month) – 100%**

   Availability of Passenger Necessity items for SCR and SWR, as on 01.07.2019, was less than 100%. Railways were advised to ensure the targeted availability of 100%.

16. **Integration of TMS with iMMS/IREPS and digital Survey Sheet for P-way scrap**

   Meeting was held with Engg. Dte and CRIS on 02.07.2019. It is under process.

17. **One Depot in each Zone to be identified as Model Depot**

   Railways informed that following depots have been nominated as Model Depots:
   - SR – GSD Perambur
   - SCR – G&S MFT Depot
   - SWR – MSD, Hubli
   - ECoR – CRW/MCS Depot

18. Meeting ended with vote of thanks.