GOVERNMENT OF INDIA (BHARAT SARKAR)
MINISTRY OF RAILWAYS (RAIL MANTRALAYA)
RAILWAY BOARD

No.2019/RS(S)/709/66
New Delhi, dt.25.07.2019

Principal Chief Material Managers,
NR, NER, NCR, NWR and CORE

Sub:- Minutes of the meeting of PCMMs of North Region with Railway Board held on
09.07.2019 at Northern Railway Hqrs, Baroda House.

A copy of the Minutes of the meeting of PCMMs of North Region with Railway Board
on 09.07.2019 regarding review of Scrap Sale Performance is sent herewith for information
and necessary action. Action taken on the Minutes may please be advised at the earliest.

DA: Minutes.

(V Apparao)
Director Railway Stores (C)
Railway Board.

Copy to: 1) GM (VIMS), CRIS, 7th Floor, IITP Building, Ring Road, New Delhi-110002
for kind information and necessary action.

2) Sr.PPS to DG/RS – for kind information of Member (MM)

3) PPS to AM/RS – for kind information of AM/RS
Present

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<td>O.P.Khare</td>
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<td>A.K.Pandey</td>
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<td>V.Appa Rao</td>
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<td>Rajesh Abrol</td>
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(A)  SCRAP SALES REVIEW

- CMM (Sales)/Northern Railway welcomed all the PCMMs of Zonal Railways attending the meeting.

1.0 Presentation by PED/RS(C)

- A presentation was made by PED/RS(C) on overall sales performance of Zones in Northern Region.

- Last year, there was a phenomenal performance in scrap sales, which made the expectations more for this year. PED/RS(C) emphasized that all the Railways should put together their best efforts to exceed ₹4,200 crores scrap sales this year.
At the end of June’19, total scrap sales was ₹527 crores as against the proportionate target of ₹800 crores, which is 34.13% lower than the proportionate target. Scrap balances have gone up which implies that the disposal is less than the arisings. The engineering works, such as, CTR/GC are going at full pace indicating that the arisings will further pick up. Hence, there is a need to speed up mobilization and convert it to scrap offerings to expeditious scrap disposal. So, Railways should pull up their socks and gear up to increase sale during the remaining months of July and August’19 to bridge the gap of shortfall in scrap sale vis-à-vis proportionate target of ₹1,500 crores up to Aug.’19.

2.0 **Address by AM/RS**

- The performance in scrap sales as was done last year should also continue this year and we should aim for achieving the proportionate sale target of ₹1500 by Aug’19 as per 100 days action plan.
- The reinstatement of Scrap Management Shield from this year should also help GMs of Zonal Railways to focus on scrap disposal.
- Railways should analyse the Pink Book of current year and previous year for various sanctioned works like CTR, TRR, GC, etc. to identify more engg. scrap.
- A D.O. has been sent to GMs of all Zonal Railways to review the requirements of second hand rails and handover the excess over requirements for disposal.
- Letter dt. 12.06.2019, issued by Engg Die. in regard to obtaining NOC from Construction organization by open line before offering rail scrap will be taken up for review with Engg. Die.

3.0 **Address by Member (MM)**

- Review meetings in last year at regional level have yielded good results.
- Computerisation of scrap disposal activities has enabled the zonal railways to observe each other’s activities to optimize the sales performance.
- System improvements like lot publishing instead of catalogue publishing had given rich dividends. It is a continuous process to innovate and do the best.
- The performance is below par this year. All out efforts should be made to maximize the scrap disposal activities to achieve the desired results.

4.0 **Discussion on Railway-wise performance**
4.1 Northern Railway

- Scrap to the tune of ₹35.25 crores has been sold upto June’19 i.e. -57.60% against the proportionate target of ₹78 crores.

- Target of 85,000 MT of scrap has been given to Divisions, out of which only 4,701 MT (27.65%) has been offered till now against proportionate target of 17,000 MT. Scrap offered from LKO and MB Divisions is only 9.28% and 12.1% respectively of the proportionate target.

- ALCO locos power packs and engine blocks are available at every Diesel Shed. PCMM/NR requested that necessary guidelines be issued from Railway Board for its disposal on ‘as is where is basis’. PCMM/NR was advised to make a reference to the Railway Board in this regard to take up the issue with Traction Dte.

- PCMM/NR was also advised to sell scrap to the tune of ₹57 crores per month during July & Aug.’19 to achieve the target of ₹150 crores upto Aug’19, as per 100 days Action Plan for Stores Department.

4.2 North Eastern Railway

- Scrap sales upto June’19 were ₹15 crores, i.e., -55.90% against the proportionate target of ₹34 crores.

- 2,000 MT of engineering scrap has been identified in addition to 41,000 MT engineering scrap identified earlier, which is yet to be offered to Stores. Concerted efforts by PCMM required to get this scrap offered. Additional 21 MT of copper scrap is available with RE at Gonda Kachahari and efforts are being made to get this scrap from CORE.

- PCMM/NER informed that GM/NER has also been apprised about the identified P-way materials and list of the same has been sent to all concerned. HQ as well as concerned Sr.DMMs are regularly following-up for early lot formation of identified materials for making it available for sale so that it could be disposed off.

- PCMM/NER was advised to pay specific attention on sale of the identified scrap and to sell scrap to the tune of ₹28 crores per month in July’19 and Aug’19 to achieve the proportionate target of ₹70 crores as per 100 days Action Plan for Stores Department.

4.3 North Central Railway

- Scrap sales upto June’19 were ₹35 crores, i.e., -17.30% against the proportionate target of ₹42 crores.
- PCMM/NCR informed that there were less TRR works during 2018-19 (only 250 KM approx.). The main reason for decreased sale is that priority is being given to Construction by Engg. Department for use of scrap rails.

- NCR has consolidated the data of identified material in the form of googlesheets along with link to pictures of the lots identified. Engg. scrap has been identified through foot by foot survey; 10,535 MT in JHS, 12,247 MT in ALD and 7,225MT in AGC Divisions respectively.

- PCMM/NCR was advised to sell scrap to the tune of ₹23 crores per month in July'19 and Aug’19 to achieve the proportionate target of ₹80 crores as per 100 days Action Plan for Stores Department.

4.4 North Western Railway

- Scrap sales upto June’19 were ₹19 crores, i.e., -58.60% against the proportionate target of ₹44 crores.

- 27,192 MT of Engg. Scrap has been offered and 25,958 MT of Engg. Scrap is likely to be generated during 2019-20.

- PCMM/NWR was advised to sell scrap to the tune of ₹31 crores per month in July’19 and Aug’19 to achieve the proportionate target of ₹80 crores as per 100 days Action Plan for Stores Department.

4.5 CORE

- PCMM/CORE intimated that 131MT of copper scrap has been handed over to various zones against the target of 600MT. In this regard, he was advised to expedite the handing over of scrap available at RE projects to zonal railways for disposal.

- PCMM/CORE was asked to send the details of quantity of copper scrap handed over to zonal railways and pending for handing over with location wise details every month to Railway Board.

4.6 CRIS

- Integration of Track Management System (TMS) with iMMS/IREPS and Digital Survey Sheet for P.way Scrap has been included in 100 days Action Plan and will be done in August’19.
Review of 100 Days priority items:

100 days priority items have been decided for Stores Department and were discussed during the review meeting at Railway Board on 06th and 07th June’2019 along with targets. AM(RS) stated that out of 100 days, almost 40 days are over and it is the right time to review the progress of the same. The targets for these items are to be achieved within 100 days time.

Discussion on agenda items-

1. **e-RA with elimination clause in all Supply tenders > Rs. 5 crores**
   Proposal under consideration at Railway Board.

2. **100% implementation of online EMD refund processing**
   Instructions have been issued on 31.05.2019. It was observed that all the digital Pay Orders issued after 01.06.2019 are pending. Railways were advised to look into it and ensure the 100% implementation of online EMD refund processing.

3. **100% implementation of digital vendor bill submission**
   NR has implemented digital vendor bill submission. Other Railways were advised to implement the same immediately.

4. **100% implementation of online submission and issue of Imprest items (S 1830)**
5. **100% implementation of online Issue Note module (S 1313)**
6. **100% implementation of online placement of non-stock demands/indents**
   It was observed that Railways are still performing above activities manually. Railways were advised to implement the digital mode for the same immediately.

7. **Digital MCDO from Railways/PUs to Railway Board**
   Digital MCDOs has been made mandatory from April’2019 onwards. CORE is yet to publish the e-MCDO. All the Railways were advised to publish e-MCDO by 5th of every month.

8. **Online digital indents for centralized procurement of steel items at Railway Board**
   It is under process by CRIS.

9. **Unified PL for all ‘A’, ‘B’ category items, WTA, Steel and POL items**
10. Inclusion of unified PL numbers in approved vendor list by vendor approving agencies.

Northern Railway confirmed that all “A”, “B” category, WTA and Steel items have been unified. Railways were advised to adopt unified PLs as operated / issued by the nodal Railways. Nodal Railways must communicate the same to vendor approving agencies for incorporating in Vendor Directory.

11. Digitization of tender decision system for global tenders
It is under process by CRIS.

12. On-boarding of additional 2,000 vendors on IREPS
Vendor registered on IREPS during June’2019 = 3,831
Total vendors registered on IREPS as on 01.07.2019 = 1,28,473

13. 100% availability for enhanced production by PUs and CORE
CORE informed that 5 stage monitoring of demand coverage as well as monitoring of purchase order execution is being done regularly.

14. Overall availability >98%
15. Availability of Safety items (stock >1 month) – 100%
16. Availability of Passenger Necessity items (stock > 1 month) – 100%

Overall availability as well as availability of Safety items and Passenger Necessity items for NER and NWR, as on 01.07.2019, was less than 98%. Railways were advised to ensure the targeted availability of 100%.

17. Integration of TMS with iMMS/IREPS and digital Survey Sheet for P-way scrap
Meeting was held with Engg. Dte and CRIS on 02.07.2019. It is under process.

18. One Depot in each Zone to be identified as Model Depot
Railways informed that following depots have been nominated as Model Depots-
NR – Jagadhari Depot
NWR – Jaipur Depot
NCR – ETD, Kanpur
NER – GSD, Gorakhpur

19. Meeting ended with vote of thanks.

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