GOVERNMENT OF INDIA (BHARAT SARKAR)
MINISTRY OF RAILWAYS (RAIL MANTRALAYA)
RAILWAY BOARD

No.2018/RS(S)/709/8 pt

New Delhi, dt.25.02.2019

Principal Chief Material Managers,
SR, SCR, SWR, SECR, WR, CR

Sub:- Minutes of the meeting of PCMMs of South West Region held on 04.02.2019 at Bangalore, South Western Railway.

A copy of the Minutes of the meeting of PCMMs of South West Region held on 04.02.2019 at Bangalore, South Western Railway regarding review of scrap sales performance is sent herewith for information and necessary action. Action taken on the Minutes may please be advised at the earliest.

DA: Minutes.

(V Apparao)
Director Railway Stores (C)
Railway Board
MINUTES OF SALES PERFORMANCE REVIEW MEETING OF PCMMs (SOUTH WEST REGION) HELD ON 04.02.2019 AT BANGALURU, SOUTH WESTERN RAILWAY

Present

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<td>S/Shri</td>
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<td>O.P.Khare</td>
<td>AM(RS)</td>
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<td>H.R.Soni</td>
<td>EDRS(C)</td>
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<td>V.Appa Rao</td>
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<td>P.K. Sangewar</td>
<td>PCMM/SCR</td>
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<td>A.S. Wankhede</td>
<td>PCMM/SECR</td>
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<td>J.P. Pandey</td>
<td>PCMM/WR</td>
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<td>K. Shunmugaraj</td>
<td>PCMM/SR</td>
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<td>G.V. Narayana Murthy</td>
<td>PCMM/SWR</td>
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<td>Ramavtar Meena</td>
<td>CMM/CR</td>
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<td>R.C. Punetha</td>
<td>CMM/S/SWR</td>
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1.0 Shri R.C. Punetha, CMM/S/SWR welcomed all the officers for the meeting and expressed that with the able guidance of AM/RS, EDRS(C) and all PCMMs, useful suggestions will emerge which would help to achieve scrap sale target of Indian Railways.

2.0 Address by EDRS(C)

2.1 A presentation was made on overall sales performance of South West Region.

2.2 At the end of Jan'19, total scrap sales was ₹ 2,871 crores as against the proportionate target of ₹ 2,800 crores, which is 2.55% higher than the proportionate target. The sales
achieved so far is around 27% higher than that of the last year and this year’s scrap mobilization is also reasonably good. Hence, this momentum should be continued.

3.0 **Address by AM/RS**

3.1 Scrap prices are consistently on higher side as compared to those of the last year and the price trend is stable. With same level of activities we should exceed the sale target by around 20%.

3.2 A D.O. letter from DG/RS has been sent to GMs of all Zonal Railways to achieve ‘Nil’ scrap balance at the end of the financial year 2018-19. We should aim at disposing of all the identified scrap and achieving zero scrap balance.

3.3 Many Railways are giving scrap rails to RVNL/IRCON etc. As GST is involved in transaction of selling rails to RVNL/IRCON, who are separate entities, all sales to such organizations should be routed through Stores deptt.

3.4 A good quantity of RE scrap is lying all over the Railways. Each Railway should identify out all such scrap and attempt to dispose it off. In case of any difficulty, Railways may inform Railway Board so as to take up the matter with the GM/CORE for early disposal of such scrap.

3.5 The Station Managers and other Senior Subordinates are given powers to sell small value scrap items. In this connection, PCMMs to conduct periodical checks to ascertain if these powers are being utilized and the extent thereof.

3.6 The issue of shortage of ISA/SVs was discussed. Railways are advised to send a detailed report to Railway Board for taking up the issue with the Finance Directorate.
3.7 Western Railway informed about formation of a Task Force in their Zone for addressing all issues pertaining to scrap sale. PCMM/WR to send the detailed report to Board regarding formation of Task Force.

3.8 As the end of the financial year is approaching fast, all Railways must vigorously mobilize the scrap and conduct more auctions so that the revised targets are achieved.

3.9 All Railways were advised that updated figures on sale should be available on 31.03.2019 in IREPS system for evaluation of marks relating to Stores Shield.

4.0 **Discussions on Railway-wise performance**

4.1 **Southern Railway**

4.1.1 Southern Railway has achieved scrap sale of ₹ 203.68 crs. upto Jan’19 which is almost equal to the proportionate target of ₹ 204 crs.

4.1.2 48,081 MT of engineering scrap has been received upto Jan’19 and balance Qty. of 30,069 MT is anticipated in this year. This must be expedited.

4.1.3 3,82,720 nos. of PSC sleepers have been received out of the 4,91,739 nos. identified by the Divisions. 2,31,906 nos. of PSC sleepers have been disposed and 1,50,814 nos. are balance for disposal.

4.1.4 PCMM/SR assured that all out efforts being made to not only achieve the target of ₹305 crs. but surpass it.

4.2 **South Central Railway**

4.2.1 Southern Central Railway has achieved scrap sale of ₹ 240.11 crs. upto Jan’19 which is 3.5% higher than the proportionate target of ₹ 232 crs.

4.2.2 For 3,500 MT scrap available in NED division, instructions have been issued by PCE for stacking the material. Survey sheet has been received for 2,000 MTs and the same will
be put up in ensuing auctions. Another 1,500 MTs is under transfer to construction
organization.

4.2.3 Further 4,000 MTs have been identified and will be mobilized in Feb. 2019.

4.2.4 SCR will make all out efforts to achieve the target duly utilizing the upmarket trend and
demands from RVNL/Construction etc.

4.2.5 SCR will aim to be a scrap free zone as on 31/3/2019.

4.2.6 South Western Railway

4.2.7 SWR has achieved scrap sale of ₹90.44 crs. upto Jan’19 which is 7.66% higher than the
proportionate target of ₹84 crs.

4.2.8 Balance quantity of 7,007 MT of engineering scrap is available and 5,600 MT is
anticipated.

4.2.9 PCMM/SWR assured that efforts will be made to achieve the revised target of ₹125 crs.

4.3 Western Railway

4.3.1 WR has achieved scrap sale of ₹323.4 crs. upto Jan’19 against target of ₹285 crs.

4.3.2 1,19,306 MT of engineering scrap has been identified out of which 17,524 MT is under
disposal and 43,951 MT is yet to be offered.

4.3.3 WR assured to exceed substantially the revised target of ₹350 crs.

4.4 South East Central Railway

4.4.1 SECR has achieved scrap sale of ₹137.3 crs. upto Jan’19 against proportionate target of
₹140 crs.

4.4.2 26,814 MT of engineering scrap has been received.

4.4.3 16,500 MT of rail and P.Way plus ferrous scrap and 225 wagons have been identified.

4.4.4 SECR will make all efforts to achieve the revised target of ₹224 crs.
4.5 Central Railway

4.5.1 CR has achieved scrap sale of ₹208.3 crs. upto Jan’19 against proportionate target of ₹216 crs.

4.5.2 CMM/CR indicated that 4600 MT P.Way scrap is to be received from Mumbai Division.

4.5.3 AMRS advised more efforts to be made in mobilising and disposal of scrap by CR and that CR should at least cross ₹300 crs. scrap sale in this financial year.

5. Meeting ended with vote of thanks to AM/RS, PCMMs and other participating officers.

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