No.2018/RS(S)/709/8 pt

New Delhi, dt.28.02.2019

Principal Chief Material Managers,
ER, SER, ECoR, NFR, ECR

Sub:- Minutes of the meeting of PCMMs of Eastern Region held on 08.02.2019 at Guwahati, Northeast Frontier Railway.

A copy of the Minutes of the meeting of PCMMs of Eastern Region held on 08.02.2019 at Guwahati, Northeast Frontier Railway regarding review of scrap sales performance is sent herewith for information and necessary action. Action taken on the Minutes may please be advised at the earliest.

DA: Minutes.

(V Apparao)
Director Railway Stores-(C)
Railway Board
MINUTES OF SALES PERFORMANCE REVIEW MEETING OF PCMMs (EASTERN REGION) HELD ON 08.02.2019 AT GUWAHATI, NORHEAST FRONTIER RAILWAY

Present

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<td>S/Shri</td>
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<tr>
<td>O.P.Khare</td>
<td>AM(RS)</td>
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<td>H.R.Soni</td>
<td>EDRS(C)</td>
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<td>V.Appa Rao</td>
<td>DRS(C)</td>
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<td>A.K.Panda</td>
<td>PCMM/ER</td>
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<td>Ratanakar Pandey</td>
<td>PCMM/SER</td>
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<td>N.D.Rao</td>
<td>PCMM/ECoR</td>
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<td>S.Burui</td>
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<td>N.P.Sinha</td>
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1.0 Shri P.K.Safi, CMM/S/NFR welcomed all the officers for the meeting and expressed that with the able guidance of AM/RS, EDRS(C) and all PCMMs, useful suggestions will emerge which would help to achieve scrap sale target of Indian Railways.

2.0 Address by EDRS(C)

2.1 A presentation was made on overall sales performance of Eastern Region.

2.2 At the end of Jan’19, total scrap sales was ₹ 2,871 crores as against the proportionate target of ₹ 2,800 crores, which is 2.55% higher than the proportionate target. The Sales achieved so far is around 20 - 24% higher than that of last year and this year’s scrap mobilization is also reasonably good. He advised all PCMMs to continue this momentum.

3.0 Address by AM/RS

3.1 Scrap prices are consistently on higher side as compared to last year and the price trend is stable. We should aim for exceeding the sale target at least by around 20 %. The trend
and historical data shows that we should be able to dispose more this year. Hence, targets are revised for each zone to achieve better scrap disposal.

3.2 A D.O. letter from DG/RS has been sent to GMs of all Zonal Railways to achieve ‘Nil” scrap balance at the end of the financial year 2018-19. We should aim at disposing of all the identified scrap and achieving zero scrap balance in accordance with the ‘Mission Zero Scrap Balance’ which is a dashboard item of Hon'ble MR.

3.3 Hon’ble MR during meeting with all the General Managers on 03.01.2019, has also directed to aim to achieve scrap free zone by 31st March.

3.4 The lot publishing module developed by CRIS is going to be available to the Railways from 11th Feb. The same should be utilized by all the railways to conduct more number of auctions.

3.5 Many Railways are giving scrap rails to RVNL/IRCON etc. GST is involved in sale and supply of rails to RVNL/IRCON as they are separate entities. Hence all sales to such organizations should be routed through Stores deptt for complying with GST related provisions.

3.6 Some of the Railways reported that ISA’s are being associated in identifying the scrap and this practice is giving good results. Other railways also may follow this practice wherever feasible.

3.7 All Railways have been advised that all updated figures on sale should be available on 31.03.2019 by 6 PM in IREPS system so that Railway Board can consolidate and update the figures.

4.0 Discussion on Railway-wise performance

4.1 Eastern Railway

4.1.1 Eastern Railway has achieved scrap sale of ₹173.1 crs upto Jan’19 which is slightly above the proportionate target of ₹168 crs.

4.1.2 10,000 MT P-Way scrap is identified. PCE confirmed to hand over 9,000 MT during review meeting. Stock of 10,000 MT of second hand rails is available. PCE agreed to review the actual requirement and to hand over the material not required.

4.1.3 In engineering track depots, scrap of 2100 MT has been identified.

4.1.4 PCMM/ER assured that efforts will be made to achieve the revise target of ₹250 crs.
4.2 East Central Railway

4.2.1 East Central Railway has achieved scrap sale of ₹115.2 crs (excluding RGIL tender sale of ₹94.3 crs.) upto Jan’19 which is marginally higher the proportionate target of ₹112 crs.

4.2.2 28,085 MT of engineering scrap has been received upto Jan’19 against the projected quantity of 40,141 MT. Rest of balance quantity needs to be expedited.

4.2.3 Approximately 7,000 MT of scrap have been mapped so far in different Divisions, in special drives started from August 2018. All the scrap which lying in various Divisions and depots like Garhara and Samastipur, must be obtained and disposed of during current year.

4.2.4 Last year’s RE in ECR was 375 KM (actual) and this year’s target for RE is 514 KM. However, arising of scrap from Railway Electrification activity is very miniscule. RE has not yet given any final figure for the scrap arising from their end so far. The arisings from RE are expected to be about 25 MT of non-ferrous scrap and 50 MT of ferrous scrap.

4.2.5 PCMM/ECR assured to achieve the revised target of ₹170 crs.

4.3 East Cost Railway

4.3.1 ECoR has achieved scrap sale of ₹146.1 crs. upto Jan’19 against proportionate revised target of ₹132 crs.

4.3.2 Out of 6,085 MT identified, 4,850 MT have been mobilized. On ECR, 2156.91 MT 2nd serviceable rails have been sold to RVNL and 2,693.09 MT of scrap Rails have been included in the auction catalogue for sale. Another 1,235 MT expected to be mobilized by 31.03.19.

4.3.3 ISA’s have been associated in identifying the scrap. This has helped in great extent for mobilising the scrap.

4.3.4 40 MT of copper scrap is available in RE/BBS project. This is being pursued with CORE/ALD for early offering. Further 50 MT of copper scrap (off cuts) have been identified with RE.

4.3.5 ECoR will make all efforts to exceed substantially the revised target of ₹165 crs.

4.4 Northeast Frontier Railway

4.4.1 NFR has achieved scrap sale of ₹54.3 crs. upto Jan’19 against proportionate target of ₹125 crs, and is lagging behind the target.

4.4.2 4,140 MT of ferrous scrap and 25 MT of non-ferrous scrap arising is expected.
4.4.3 Balance quantity of 5,166 MT of engineering scrap of value approx. ₹11.36 crs and other ferrous scrap 927 MT of value approx. ₹1.76 crs. is available. This must be disposed of promptly.

4.4.4 NFR will make all efforts to achieve the target of ₹125 crs.

4.5 South Eastern Railway

4.5.1 SER has achieved scrap sale of ₹191.2 crs. upto Jan’19 against revised target of ₹240 crs.

4.5.2 Balance available in catalogue is approx. value ₹25.7 crs and further lots of value approx. ₹30.66 crs are under formation.

4.5.3 SER will make all efforts to achieve the revised target of ₹240 crs.

5. Meeting ended with vote of thanks to AM/RS, PCMMs and other participating officers.

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