No.2018/RS(S)/709/03

Dated: 17.03.2020

Principal Chief Materials Managers,
All Zonal Railways and Production Units.

Sub: Reward to best performing Railways, PUs and Auction Conducting Office Units for scrap sale in March’2020

Indian Railways has achieved scrap sale of Rs. 4112 crores upto 15th March’ 20. All the Zonal Railways and PUs are advised to gear up for giving their best in remaining period of this FY. Apart from maximizing scrap sales, Railways should also aim for “Zero Scrap” balance by the end of this year.

Furthermore, in order to create a competitive environment among the Zonal Railways/ PUs to push up the pace of scrap sale in remaining period of current FY, it has been decided to separately reward best performing Railways, PUs and Auction Conducting Office Units, apart from regular “Scrap Management Shield”, as under-

a) **For Zonal Railways/ PUs** - Each of the Zonal Railway/PU should make all out efforts and maximize their scrap sales in the month of March’ 2020 so as to surpass their highest of the March month’s scrap sales over the last 10 years i.e. for the months March 2010, March 2011......March 2019. Five such best performing Railways/ PUs in terms of percentage excess over the best of disposal during March, in past 10 years will be rewarded a total of Rs. 4 Lakhs in the ratio of 10:9:8:7:6 [i.e. Rs. 1 Lakh to best performing ZR/PU with reduction of Rs. 10,000 each for remaining ZRs/PUs].

b) **For individual Auction Conducting Office Units (ACOs)** - Each Auction Conducting Unit should endeavour to surpass auction sales of the period 1st – 15th March’20 (M 1) during the period 16th – 31st March’ 20 (M 2). Such 5 best performing ACO Units in terms of percentage increase (M 2 / M 1), will also be rewarded Rs. 20,000 each. Here, the minimum quantum of surpassing shall be Rs. 50 lakhs.

(Vinod Kumar)
Director Railway Stores (M)